

## **REQUEST FOR TENDER**

**RFT REFERENCE NO: GMA/003/12**

### **SUPPLY AND MAINTENANCE OF A MANAGED MULTIFUNCTION PRINTING SOLUTION**

The GMA seeks a service provider to:

Supply multifunction printers together with a printing management system

*and*

Maintain, service and support the multifunction printers supplied.

**CLOSING DATE:**

**13 JULY 2012**

**CLOSING TIME:**

**11H00 AM**

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**GAUTRAIN MANAGEMENT AGENCY – REQUEST FOR TENDER  
AUDIT OF R&P and PMS SYSTEMS**

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## LIST OF ACRONYMS

CPIX	Consumer Price Index
CV	Curriculum Vitae
GMA	Gautrain Management Agency
HDI	Historical Disadvantaged Individual
p.a.	Per annum
PFMA	Public Finance Management Act
PPPFA	Preferential Procurement Policy Framework Act
PSP	Professional Service Provider
RFT	Request for Tender
SARS	South African Revenue Service
SBD	Standardised Bidding Document
SCM	Supply Chain Management
SMME	Small, Medium and Micro Enterprise
TA	Technical Assistance
TOR	Specification as provided in RFT Part B (terms of reference)
SLA	Service Level Agreement

## DEFINITIONS

In this Request for Tender, unless a contrary intention is apparent:

**Business Day** means a day which is not a Saturday, Sunday or public holiday.

**Bid** means a written offer in a prescribed or stipulated form lodged by a Bidder in response to an invitation in this Request for Tender, containing an offer to provide goods, works or services in accordance with the Specification in this RFT Part B.

**Closing Time** means the time, specified as such under the clause “Indicative Timetable” of this RFT Part A, by which Tenders must be received.

**Evaluation Criteria** means the criteria set out under the clause “Evaluation Criteria Format” of this RFT Part A.

**GMA** means the Gautrain Management Agency, a PFMA Schedule 3(C) listed Provincial Public Entity, established in terms of the GMA Act No. 5 of 2006.

**Goods** mean the goods required by the GMA, as specified in this RFT, Part B.

**Intellectual Property Rights** includes copyright and neighbouring rights, and all proprietary rights in relation to inventions (including patents) registered and unregistered trademarks (including service marks), registered designs,

confidential information (including trade secrets and know how) and circuit layouts, and all other proprietary rights resulting from intellectual activity in the industrial, scientific, literary or artistic fields.

**Member** means an employee of the GMA.

**Project Manager means** the person so designated under the clause “Project Manager” of this RFT Part A.

**Project Sponsor** means the person so designated under the clause “Project Sponsor” of this RFT Part A.

**Proposed Contract** means the agreement including any other terms and conditions contained in or referred to in this RFT that may be executed between the GMA and the successful Bidder.

**Request for Tender or RFT** means this document (comprising each of the parts identified under RFT Part A, Part B and Part C) including all annexure and any other documents so designated by the GMA.

**Services** means the services required by the GMA, as specified in this RFT Part B.

**Specification** means any specification or description of the GMA’s requirements contained in this RFT Part B.

**State** means the Republic of South Africa.

**Statement of Compliance** means the statement forming part of a Tender indicating the Bidder’s compliance with the Specification.

**Bidder** means a person or organisation that submits a Bid.

**Tendering Process** means the process commenced by the issuing of this Request for Tender and concluding upon formal announcement by the GMA of the selection of a successful Bidder(s) or upon the earlier termination of the process.

**GMA’s Website** means the website administered by GMA located at [www.gautrain.co.za](http://www.gautrain.co.za)

## **INTERPRETATIONS**

In this RFT, unless expressly provided otherwise:

A reference to:

- (a) “includes” or “including” means includes or including without limitation; and
- (b) “R” or “Rands” is a reference to the lawful currency of the Republic of South Africa.

# RFT - PART A:

## INTRODUCTION

1. The Gautrain Management Agency (GMA) is a PFMA Schedule 3(C) listed provincial public entity which has been established in terms of the GMA Act No. 5 of 2006. The GMA is substantially funded from the Provincial Revenue Fund in order to carry out the following strategic objectives:
  - To assist the Province of Gauteng in implementing the Gautrain Rapid Rail Link Project and achieving the project objectives;
  - To manage the project on behalf of the Gauteng Provincial Government;
  - To act on behalf of the Province of Gauteng in managing the relationship between the Province and the Concessionaire (Public Private Partnership) in terms of the Concession Agreement and ensuring that the interests of the Province are protected.

During the Development Period, the GMA's primary function has been to assure the design, construction and development activities of the Concessionaire, and to ensure the procurement of land for the railway reserve. During the operations period, the primary function of the GMA is to assure the activities of the Concessionaire, who is responsible for operating, earning revenue from and maintaining the fully developed Gautrain system in accordance with the Concession Agreement.

2. The GMA is inviting responses to this Request for Tender (Bid number GMA/003/12) in order to appoint a suitably qualified and experienced service provider to deliver the goods and services to the GMA as specified in the RFT PART B – Specification.
3. This is a contract based on defined goods and services and a defined output, and will be deemed completed when all the goods and services as contracted have been provided or performed and the final output in terms of goods and services delivered by the successful service provider.
4. The appointment of a successful company is subject to the conclusion of a service agreement between the GMA and such firm.

## RFT OBJECTIVES

5. The GMA is seeking responses to this RFT for the successful bidding company to supply multifunction printers and a printing management system to the GMA and to maintain, service and support the multifunction printers, over a period of 5 years.
6. The service provider will formulate a proposal to the GMA indicating how the requirements of the GMA may be addressed or surpassed by the printing solution proposed by the service provider, as well as the costing for various components of the proposal. The following goods and services are required to be performed for the GMA:

Supply and install multifunction printers together with a printing management system

*and*

Maintain, service and support the multifunction printers supplied.

7. To achieve this, the service provider will work under the direction and instruction of the GMA's IT Department and will:
  - Supply multifunction printers as per specification;
  - Setup and install the multifunction printers on-site;
  - Be responsible for the maintenance, service and support for the multifunction printing through a maintenance agreement;
  - Supply and install a printing management system;
8. In issuing this RFT, the GMA seeks to identify a Bidder who is able to:
  - Provide the goods and services required by the GMA in the manner set out in the Specification;
  - Demonstrate a commitment and ability to working in collaboration with the GMA over the term of the service agreement;
  - Continuously seek improvements in cost competitiveness, value, efficiency, productivity and service level quality in the provision of the services for the mutual benefit of the GMA and the Bidder.

**RFT REFERENCE NUMBER**

9. GMA/003/12.

**PROJECT MANAGER**

Contact name	Mrs. Norah Lion
Designation	Executive Manager: Supply Chain Management
Telephone number	011 – 997 8637
General switchboard number	011 – 997 8900
Physical Address	22 MilkyWay Avenue, Linbro Business Park, Marlboro, 2090
E-mail Address	<a href="mailto:norahl@gautrainpo.co.za">norahl@gautrainpo.co.za</a> / <a href="mailto:tenderenquiries@gautrainpo.co.za">tenderenquiries@gautrainpo.co.za</a>

*\*All communication related to this RFT is to be directed to the Project Manager.*

**PROJECT SPONSOR**

Contact name	Henry Denner
Designation	IT Manager

**INDICATIVE TIMETABLE**

<b>ACTIVITY</b>	<b>DATE</b>
Advertisement of RFT	15 June 2012 and 17 June 2012
Issue of RFT document	15 June 2012
End period for questions and additional requests for information	10 July 2012
<b>Closing Time</b>	<b>11 am, 13 July 2012</b>
Intended completion of evaluation of tenders	20 July 2012
Intended formal notification of successful Bidder(s)	27 July 2012
Intended execution of proposed Contract(s)	3 August 2012
Intended commencement date	13 August 2012

*\*This timetable is provided as an indication of the timing of the tender process. It is indicative only and subject to change.*



## SUBMISSION OF TENDERS

### Hardcopy Submission

Physical Address of Tender Box	22 MilkyWay Avenue, Linbro Business Park, Marlboro
Hours of access to Tender Box	8am to 5pm
Information to be marked on package containing Tender	Gautrain Management Agency Mrs. Norah Lion RFT Ref. No. Name of Bidder

### Electronic Submission

E-mail Address	<a href="mailto:Tenders@gautrainpo.co.za">Tenders@gautrainpo.co.za</a>
Access restrictions	Mailbox will expire at 11.00 am, 13 July 2012 <b>Submissions to be clearly identified by the Tender Name and Number.</b>

10. Bidders are to provide one (1) original and three (3) hard copies of the Bidder's Response.
11. Bidders must include an electronic copy of the Bidder's Response in PDF or Microsoft Office 2007 format in the Hardcopy Submission. All responses must be submitted in a sealed envelope in accordance with the conditions of Tendering and on the official forms included in this document.
12. All responses must be provided within the specified boxes and word limits. All documents must be virus checked by the Bidder before lodgement. In this case of inconsistency between the electronic and hardcopy submissions, the hardcopy submission will prevail.

## RULES GOVERNING THIS RFT AND THE TENDERING PROCESS

### APPLICATION OF RULES

13. Participation in the bid process is subject to compliance with the rules contained in this RFT Part A.
14. All persons (whether or not a Participant in this bid process) having obtained or received this RFT may only use it, and the information contained therein, in compliance with the rules contained in this RFT Part A.

15. All Bidders are deemed to accept the rules contained in this RFT Part A.

16. The rules contained in this RFT Part A apply to:

- a. the RFT and any other information given, received or made available in connection with this RFT, and any revisions or annexure;
- b. the Tendering Process; and
- c. any communications (including any Supplier Briefings, presentations, meetings and negotiations) relating to the RFT or the Tendering Process.

## **REQUEST FOR TENDER**

### **STATUS OF REQUEST FOR TENDER**

17. This RFT is an invitation for person(s) to submit a proposal for the provision of the services as set out in the Specification contained in this RFT Part B. Accordingly, this RFT must not be construed, interpreted, or relied upon, whether expressly or implied, as an offer capable of acceptance by any person(s), or as creating any form of contractual, promissory or other rights.
18. No binding contract or other understanding for the supply of the Services will exist between the GMA and any Bidder unless and until the Agency has executed a formal written contract with the successful Bidder.

### **ACCURACY OF REQUEST FOR TENDER**

19. Whilst all due care has been taken in connection with the preparation of this RFT, the GMA makes no representations or warranties that the content in this RFT or any information communicated to or provided to Bidders during the Tendering Process is, or will be, accurate, current or complete. The GMA, and its officers, employees and advisors will not be liable with respect to any information communicated which is not accurate, current or complete.
20. If a Bidder finds or reasonably believes it has found any discrepancy, ambiguity, error or inconsistency in the RFT or any other information provided by the GMA (other than minor clerical matters), the Bidder must promptly notify the Agency in writing of such discrepancy, ambiguity, error or inconsistency in order to afford the GMA an opportunity to consider what corrective action is necessary (if any).
21. Any actual discrepancy, ambiguity, error or inconsistency in this RFT or any other information provided by the GMA will, if possible, be corrected and provided to all Bidders without attribution to the Bidder who provided the written notice.

### **ADDITIONS AND AMENDMENTS TO THE RFT**

22. The GMA reserves the right to change any information in, or to issue any addendum to this RFT before the Closing Time. The GMA and its officers, employees and advisors will not be liable in connection with either the exercise of, or failure to exercise this right.
23. If the GMA exercises its right to change information in terms of clause 21, it may seek amended Tenders from all Bidders.

## **REPRESENTATIONS**

24. No representations made by or on behalf of the GMA in relation to this RFT will be binding on the GMA unless that representation is expressly incorporated into the contract ultimately entered into between the GMA and the successful Bidder.

## **CONFIDENTIALITY**

25. All persons (including all Bidders) obtaining or receiving this RFT and any other information in connection with this RFT or the Tendering Process must keep the contents of the RFT and other such information confidential, and not disclose or use the information except as required for the purpose of developing a proposal in response to this RFT.

## **COMMUNICATIONS DURING THE TENDERING PROCESS**

### **REQUESTS FOR CLARIFICATION OR FURTHER INFORMATION**

26. All communications relating to this RFT and the Tendering Process must be directed to the Project Manager.
27. All questions or requests for further information or clarification of this RFT or any other document issued in connection with the Tendering Process must be submitted to the Project Manager in writing, and most preferably by e-mail.
28. Any communication by a Bidder to the GMA will be effective upon receipt by the Project Manager (provided such communication is in the required format).
29. The GMA has restricted the period during which it will accept questions or requests for further information or clarification and reserves the right not to respond to any enquiry or request, irrespective of when such enquiry or request is received.
30. Except where the GMA is of the opinion that issues raised apply only to an individual Bidder, questions submitted and answers provided will be made available to all Bidders by e-mail, as well as on the GMA's website without identifying the person or organisation which submitted the question.
31. In all other instances, the GMA may directly provide any written notification or response to a Bidder by email to the address of the Bidder (as notified by the Bidder to the Project Manager).
32. A Bidder may, by notifying the Project Manager in writing, withdraw a question submitted in accordance with clause 27, in circumstances where the Bidder does not wish the GMA to publish its response to the question to all Bidders.

**UNAUTHORISED COMMUNICATIONS**

33. Communications (including promotional or advertising activities) with staff of the GMA or advisors assisting with the Tendering Process are not permitted during the Tendering Process except as provided in clause 26 above, or otherwise with the prior consent of the Project Manager. Nothing in this clause 33, is intended to prevent communications with staff of, or advisors of the GMA to the extent that such communications do not relate to this RFT or the Tendering Process.
34. Bidders must not otherwise engage in any activities that may be perceived as, or that may have the effect of, influencing the outcomes of the Tendering Process in any way.

**IMPROPER ASSISTANCE, FRAUD AND CORRUPTION**

35. Bidders may not seek or obtain the assistance of employees, contractors or advisor's of the GMA in the preparation of their tender responses.
36. The GMA may in its absolute discretion, immediately disqualify a Bidder that it believes has sought or obtained such improper assistance.
37. Bidders are to be familiar with the implications of contravening the Prevention and Combating of Corrupt Activities Act, No. 12 of 2004 and any other relevant legislation.

**ANTI-COMPETITIVE CONDUCT**

38. Bidders and their respective officers, employees, agents and advisors must not engage in any collusion, anti-competitive conduct or any other similar conduct in respect of this Tendering Process with any other Bidder or any other person(s) in relation to:
- a. The preparation or lodgement of their Tender
  - b. The evaluation and clarification of their Tender; and
  - c. The conduct of negotiations with the GMA.
39. For the purposes of clause 38, collusion, anti-competitive conduct or any other similar conduct may include disclosure, exchange and clarification of information whether or not such information is confidential to the GMA or any other Bidder or any other person or organization.
40. In addition to any other remedies available to it under law or contract, the GMA may, in its absolute discretion, immediately disqualify a Bidder that it believes has engaged in any collusive, anti-competitive conduct or any other similar conduct during the entire Tendering Process.

## **COMPLAINTS ABOUT THE TENDERING PROCESS**

41. Any complaint about the RFT or the Tendering Process must be submitted to the Project Manager in writing immediately upon the cause of the complaint arising or becoming known to the Bidder.
42. The written complaint must set out:
  - a. The basis for the complaint, specifying the issues involved;
  - b. How the subject of the complaint affect the organisation or person making the complaint;
  - c. Any relevant background information; and
  - d. The outcome desired by the person or organisation making the complaint.
43. If the matter relates to the conduct of an official, employee or advisor of the GMA, the complaint should be addressed in writing marked for the attention of the Chief Executive Officer of the GMA, and delivered to the physical address of the GMA, as notified.

## **CONFLICT OF INTEREST**

44. A Bidder must not, and must ensure that its officers, employees, agents and advisors do not place themselves in a position that may give rise to actual, potential or perceived conflict of interest between the interests of the GMA and/or the Gauteng Provincial Government and the Bidder's interests during the Tender Process.
45. The Bidder's Response in this RFT Part C requires the Bidder to provide details of any interests, relationships or clients which may or do give rise to a conflict of interest in relation to the supply of the Services under any contract that may result from this RFT.
46. If the Bidder submits its Tender and a subsequent conflict of interest arises, or is likely to arise, which was not disclosed in the Tender, the Bidder must notify the GMA immediately in writing of that conflict.
47. The GMA may immediately disqualify a Bidder from the Tendering Process if the Bidder fails to notify the GMA of the conflict as required.

## **LATE TENDERS**

48. Tenders must be lodged by the Closing Time. The Closing Time may be extended by the GMA in its absolute discretion by providing written notice to Bidders.
49. Tenders lodged after the Closing Time or lodged at a location or in a manner that is contrary to that specified in this RFT will be disqualified from the Tendering Process and will be ineligible for consideration. However, a late Tender may be accepted where the Bidder can clearly demonstrate (to the satisfaction of the GMA) that late

lodgement of the Tender was caused by a system interruption in case of the e-Tender system or that access was denied or hindered in relation to the physical tender box or that a major/critical incident hindered the delivery of their tender documents and, in either case, that the integrity of the Tendering Process will not be compromised by accepting a Tender after the Closing Time.

50. The determination of the GMA as to the actual time that a Tender is lodged is final. Subject to clause 48, all Tenders lodged after the Closing Time will be recorded by the GMA and will only be opened for the purposes of identifying a business name and address of the Bidder. The GMA will inform a Bidder whose Tender was lodged after the Closing Time of its ineligibility for consideration. The general operating practice is for the late tender to be returned within 5 (Five) working days of receipt or within 5 (Five) working days after determination not to accept a late tender.

## **TENDER DOCUMENTS**

### **BIDDERS' RESPONSIBILITIES**

50 Bidders are responsible for:

- a. examining this RFT and any documents referenced or attached to this RFT and any other information made or to be made available by the GMA to Bidders in connection with this RFT;
- b. fully informing themselves in relation to all matters arising from this RFT, including all matters regarding the GMA's requirements for the provision of the Services;
- c. ensuring that their Tenders are accurate and complete;
- d. making their own enquiries and assessing all risks regarding this RFT, and fully considering and incorporating the impact of any known and unknown risks into their Tender; and
- e. ensuring that they comply with all applicable laws in regards to the Tendering Process particularly as specified by National Treasury Guidelines, Instruction Notes and Practice Notes and all other relevant legislation as published from time to time in the Government Gazette.

## PREPARATION OF TENDERS

51 Bidders must ensure that:

- a. their Tender is submitted in the required format as stipulated in this RFT Part C; and
- b. all the required information fields in RFT Part C are completed in full and contain the information requested by the GMA.

*Note to Bidders: The GMA may in its absolute discretion reject a Tender that does not include the information requested or is not in the format required.*

52 Unnecessarily elaborate responses or other presentations beyond that which is sufficient to present a complete and effective proposal are not desired or required.

53 Word limits where specified should be observed and the GMA reserves its right to disregard any parts of the Tender that significantly exceed the specified word limitations.

## ILLEGIBLE CONTENT, ALTERATION AND ERASURES

54 Incomplete Tenders may be disqualified or evaluated solely on information contained in the Tender.

55 The GMA may disregard any content in a Tender that is illegible and will be under no obligation whatsoever to seek clarification from the Bidder.

56 The GMA may permit a Bidder to correct an unintentional error in their Tender where that error becomes known or apparent after the Closing Time, but in no event will any correction be permitted if the GMA reasonably considers that the correction would materially alter the substance of the Bidder's Tender.

## OBLIGATION TO NOTIFY ERRORS

57 If, after a Bidder's Response has been submitted, the Bidder becomes aware of an error in the Bidder's Response (including an error in pricing, but excluding clerical errors which would have no bearing on the evaluation of the Tender), the Bidder must promptly notify the GMA of such error.



## RESPONSIBILITY FOR TENDERING COSTS

- 58 The Bidder's participation or involvement in any stage of the Tendering Process is at the Bidder's sole risk, cost and expense. The GMA will not be held responsible for, or pay for, any expense or loss that may be incurred by Bidders in relation to the preparation or lodgement of their Tender.
- 59 The GMA is not liable to the Bidder for any costs on the basis of any contractual, or promissory or restitutionary grounds whatsoever as a consequence of any matter relating to the Bidder's participation in the Tendering Process, including without limitation, instances where:
- a. the Bidder is not engaged to perform under any contract; or
  - b. the GMA exercises any right under this RFT or at law.

## DISCLOSURE OF TENDER CONTENTS AND TENDER INFORMATION

- 60 All tenders received by the GMA will be treated as confidential. The GMA will not disclose any Tender contents and Tender information, except:
- a. as required by law;
  - b. for the purpose of investigations by other government authorities having relevant jurisdiction;
  - c. to external consultants and advisors of the GMA engaged to assist with the Tendering Process; or
  - d. for the general information of Bidders required to be disclosed as per National Treasury Regulations, Guidelines, Instruction Notes or Practice Notes, and any other relevant legislation.

## USE OF TENDERS

- 61 Upon submission in accordance with the requirements of submission of Tenders, all Tenders submitted become the property of the GMA. Bidders will retain all ownership rights in any intellectual property contained in the Tender.
- 62 Each Bidder, by submission of their Tender, is deemed to have licensed the GMA to reproduce the whole, or any portion, of their Tender for the purposes of enabling the GMA to evaluate the Tender.
- 63 Further, in submitting a Tender, the Bidder accepts that the GMA shall, in accordance with the requirements of Treasury Regulation No. 16A.6.3(d) and the National Treasury Instruction Note on *Enhancing Compliance*

*Monitoring and Improving Transparency and Accountability in Supply Chain Management*, publish (on the internet or otherwise):

- a. the names of all bidders that submitted bids in relation to this RFT within 10 (Ten) working days after the closure of the bid, if the bid is above the threshold value of R500 000; and
- b. on award of the bid, the name of the successful bidder, the contract price, preference points claimed, the contract number and description of the contract awarded.

## **PERIOD OF VALIDITY**

**64** All Tenders received must remain valid and open for acceptance for a minimum of 90 (Ninety) days from the Closing Time. This period may be extended by written mutual agreement between the GMA and the Bidder.

## **STATUS OF TENDER**

**65** Each Tender constitutes an irrevocable offer by the Bidder to the GMA to provide the Services required and otherwise to satisfy the requirements of the Specification as set out in this RFT Part B.

**66** A Tender must not be conditional on:

- a. The Board approval of the Bidder or any related governing body of the Bidder being obtained;
- b. the Bidder conducting due diligence or any other form of enquiry or investigation;
- c. the Bidder (or any other party) obtaining any regulatory approval or consent;
- d. the Bidder obtaining the consent or approval of any third party; or
- e. the Bidder stating that it wishes to discuss or negotiate any commercial terms of the contract.
- f. The GMA may, in its absolute discretion, disregard any tender that is, or is stated to be, subject to any one or more of the conditions detailed above (or any other relevant conditions).
- g. The GMA reserves the right to accept a Tender in part or in whole or to negotiate with a Bidder in accordance with the clause 88 (Unreasonable disadvantage) of this RFT Part A.

**COMPLIANCE WITH SPECIFICATION**

- 67 Under this RFT Part C of this RFT, a Bidder must indicate its level of compliance to the Specification contained in this RFT Part B.
- 68 In particular, Bidders must state if they will not comply with the Specification, or will only comply with the Specification subject to conditions. Full details of the non-compliance (including the nature and extent of the non-compliance and any reasons for such non-compliance) must be stated in the space provided in the tabulated statement.
- 69 No response is required in respect of a particular section of the Specification where Bidders will comply with the Specification. Only sections that Bidders has complied with, or will only comply with subject to conditions, should be noted in the bidder's response.
- 70 The GMA is prepared to contemplate minor variations or departures from the Specification proposed by Bidders'.
- 71 However, Bidders' should note that significant or substantive variations or departures from the Specifications will not be viewed favourably unless the Bidder is able to clearly demonstrate to the satisfaction of the GMA the necessity for such variations or departures.

*Note to Bidders: The GMA will assume that a Bidder's Response complies in all relevant respects with the Specification unless the Bidder states otherwise. Failure to notify the GMA of any non-compliance may result in a Bidder's Response being disregarded.*

## **GENERAL**

- 72 Indefinite responses such as “noted”, “to be discussed” or “to be negotiated” are not acceptable.
- 73 Where the Bidder is unwilling to accept a specified condition, the non-acceptance must be clearly and expressly stated. Prominence must be given to the statement detailing the non-acceptance. It is not sufficient that the statement appears only as part of an attachment to the Tender, or be included in a general statement of the Bidder’s usual operating conditions.
- 74 An incomplete Tender may be disqualified or assessed solely on the information completed or received with the Tender.

## **ALTERNATIVE TENDER**

- 75 A Bidder may submit an alternative proposal. An alternative proposal will only be accepted if:
- a. the Bidder also provides a conforming Bidder’s Response; and
  - b. the alternative proposal is clearly identified as an “Alternative Tender”.
- 76 An Alternative Tender may:
- a. not comply with the Specifications for the relevant Services due to inherent design or capability in the operation of the Goods or Services; or
  - b. provide the Goods or Services in a manner different to that specified in this RFT Part B.

## **INNOVATIVE SOLUTIONS**

- 77 Bidders are encouraged to offer options or solutions which may, in an innovative way, contribute to the GMA’s ability to carry out its operations in a more cost-effective manner.
- 78 These may be related to:
- a. the outputs, functional, performance and technical aspects of the requirements; or
  - b. opportunities for more advantageous commercial arrangements.

79 Any such options or solutions will be considered by the GMA on a “commercial in confidence” basis if so requested by the Bidder.

80 Where a Bidder submits an offer which meets the requirements of this RFT in an alternative and practical manner, the Tender must also include any supplementary material (including such pricing and costing details as may be necessary to enable the GMA to fully assess the financial impact of the alternative proposal), which demonstrates in detail that such an alternative will fully achieve and/or exceed all the specified requirements, together with references as to why the additional features may be advantageous.

81 The GMA reserves the right to consider such offers on their merits or not to consider them at all.

## **CONTRACT DISCLOSURE REQUIREMENTS**

### **DISCLOSURE OF INFORMATION**

82 The Conditions of Tendering include a provision for the disclosure of contract information (refer to this RFT Part A dealing with “Use of Tenders”).

83 If a Bidder wishes to withhold the disclosure of specific contract information, the Bidder must clearly outline how the release of this information will expose trade secrets, business strategy or unique methodologies that may expose the business unreasonably to disadvantage.

### **TRADE SECRETS**

84 In considering whether specific information should be categorised as a trade secret, Bidders’ should assess:

- a. the extent to which it is known outside of the Bidder’s business;
- b. the extent to which it is known by the persons engaged in the Bidder’s business;
- c. any measures taken to guard its secrecy;
- d. its value to the Bidder’s business and to any competitors;
- e. the amount of money and effort invested in developing the information; and
- f. the ease or difficulty with which others may acquire or develop this information.

## **UNREASONABLE DISADVANTAGE**

85 In determining whether disclosure of specific information will expose a Bidder's business unreasonably to disadvantage, the following should be considered:

- a. whether the information is generally available to competitors; and
- b. whether it could be disclosed without causing substantial harm to the competitive position of the business.

The GMA will consider these applications in the Tender evaluation and negotiations with Bidders.

## **EVALUATION OF TENDERS**

### **EVALUATION PROCESS**

86 Following the Closing Time, the GMA intends to evaluate the Tenders received.

87 Tenders will be evaluated against the Evaluation Criteria specified under the section "Evaluation Criteria Format".

88 Without limiting the GMA's rights in the RFT, the GMA may at any time during the Tendering Process choose to:

- a. shortlist one or more Bidders';
- b. commence or continue discussions with all or some Bidders without short listing any Bidders; or
- c. accept one or more of the Tenders.

89 Unless the Evaluation Criteria explicitly require, the GMA may, but is not in any way bound to, shortlist, to select as successful, or to accept the Tender offering the lowest price.

90 Should the GMA choose to include a short listing stage in its evaluation process, the GMA is not, at any time, required to notify Bidders or any other person or organisation interested in submitting a Tender.

91 A Bidder's Response will not be deemed to be unsuccessful until such time as the Bidder is formally notified of that fact by the GMA. The commencement of negotiations by the GMA with one or more other Bidders is not to be taken as an indication that any particular Bidder's Response has not been successful.

## EVALUATION CRITERIA FORMAT

92 The evaluation criteria is weighted to reflect the importance of project requirements noted in the Specifications:

93 In evaluating Bidder's Responses, the GMA will have regard to:

- a. specific evaluation criteria identified in the list below;
- b. the overall value for money proposition presented in the Bidder's Response; and
- c. particular weighting assigned to any or all of the evaluation criteria specified below.

94 For the purposes of this RFT clause 96, 'value for money' is a measurement of financial and non-financial factors, including:

- a. quality levels; and
- b. performance standards.

95 Administrative compliance will be determined in accordance with the conditions listed in this RFT.

96 The value of this bid is estimated to exceed R 1,000,000 and therefore the 90/10 preference point system shall apply.

97 Functionality is included as a criterion in the evaluation of this RFT. The evaluation criteria for measuring functionality, and the weighting attached to each criterion is listed in the table below.

<b>FUNCTIONALITY EVALUATION CRITERIA</b>	<b>MAXIMUM POINTS</b>
Compliance with Specification	3
Executive Summary	5
Proposal for Printer Type 1	10
Proposal for Printer Type 2	10
Printer Management Software	5
Maintenance Contract	10
Fault Reporting Procedures	5
Printer Malfunction Procedures	5
Penalty Regime	3
Printing, Maintenance and Support Costs	5
Approved/ Registered Seller/ Dealer	2
Service Technicians Certification	2
Supply of Printers	2
Capability, knowledge and experience	6
Quality System for Deliverables	3
Affiliation or Membership of Professional Bodies	2
Client Service, Ratings, References	9
Innovation & Strategy	8
Financial Viability of Bidder	2
Risk and Professional Indemnity	2
Any other matter	1
<b>TOTAL SCORE</b>	<b>100</b>

98 A minimum threshold for functionality of 70 (Seventy) points is required. Bids that do not meet this threshold will automatically be disqualified from further evaluation.



99 Thereafter, only the qualifying bids will be evaluated in terms of the 90/10 preference point system, where a maximum of 90 points are allocated for price only and a maximum of 10 points are allocated in respect of the level of B-BBEE contribution of the bidder.

**THE 90/10 PREFERENCE POINTS SYSTEM**

<b>EVALUATION CRITERIA</b>	<b>MAXIMUM POINTS</b>
Price	90
B-BBEE Status Level of Contributor	10
Total points for price and B-BBEE must not exceed	<b>100</b>

**PRICE EVALUATION**

100 Price points will be allocated based on the actual capital cost of the goods and the methodology applied to the pricing of the services or the fee structures proposed, based on the average prints per printer indicated. The total cost of ownership principle will be applied over the term of the contract. The lowest qualifying bid will score the full 90 points.

**POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTION**

101 The preference points claimed by each bidder for attaining the B-BBEE Status Level of Contributor will be allocated to each qualifying bid when determining the total bid score under the preference points system. The points scored by a bidder in respect of the level of B-BBEE contribution contemplated in Annexure E, will be added to the points scored for price, calculated as described in Annexure E.

**CLARIFICATION OF TENDERS**

102 The GMA may seek clarification from and enter into discussions with any or all of the Bidders in relation to their Tender. The GMA may use such information in interpreting the Tender and evaluating the cost and risk in accepting the Tender. Failure to supply clarification to the satisfaction of the GMA may render the Tender liable to disqualification.

103 The GMA is under no obligation to seek clarification of anything in a Tender and reserves the right to disregard any clarification that the GMA considers to be unsolicited or otherwise impermissible in accordance with the rules set out in this RFT.

## **DISCUSSION WITH BIDDERS**

104 The GMA may elect to engage in detailed discussions with any one or more Bidders, with a view to maximising the benefits of this RFT as measured against the evaluation criteria and in fully understanding a Bidder's offer.

105 As part of this process, the GMA may request such Bidder(s) to improve one or more aspects of their Tender, including any technical, financial, corporate or legal components.

106 In its absolute discretion, the GMA may invite some or all Bidders to give a presentation to the GMA in relation to their submissions, that may include a demonstration of software, programs or unique methodologies proposed, if applicable.

107 The GMA is under no obligation to undertake discussions with, or to invite any presentations from Bidders.

108 In addition to presentations and discussions, the GMA may request some or all Bidders to:

- a. conduct a site visit, if applicable;
- b. provide references or additional information; and/or
- c. make themselves available for panel interviews.

## **BEST AND FINAL OFFERS**

109 Bidder or, where the Tendering Process involves a short listing process, shortlisted Bidders, may be invited by the GMA to submit a best and final offer in relation to all or certain aspects of their respective Tenders.

110 The GMA is under no obligation to give Bidders' the opportunity to submit a best and final offer. If the GMA chooses to give Bidders the opportunity to submit a best and final offer, it is under no obligation to give notification before the Closing Time that such opportunity will be given.

111 Notwithstanding the possibility that the GMA may give Bidders' the opportunity to submit a best and final offer, Bidders should be aware that the GMA will, in conducting its evaluation of Tenders, rely on all information (including all representations) contained in such Tenders. Bidders are therefore encouraged to submit their best and final offers in the first instance.

## **SUCCESSFUL TENDERS**

### **NO LEGALLY BINDING CONTRACT**

112 Selection as a successful Bidder does not give rise to a contract (express or implied) between the successful Bidder and the GMA for the supply of the Goods and Services. No legal relationship will exist between the GMA and a successful Bidder for the supply of the Goods and Services until such time as a binding contract is executed by them.

**PRE-CONTRACTUAL NEGOTIATIONS**

113 The GMA may, in its absolute discretion, decide not to enter into pre-contractual negotiations with a successful Bidder.

114 A Bidder is bound by its Tender and all other documents forming part of the Bidder's Response and, if selected as a successful Bidder, must enter into a contract on the basis of the Tender without negotiation.

**NO OBLIGATION TO ENTER INTO CONTRACT**

115 The GMA is under no obligation to appoint a successful Bidder or Bidders (as the case may be), or to enter into a contract with a successful Bidder or any other person, if it is unable to identify a Tender that complies in all relevant respects with the requirements of the GMA, or if due to changed circumstances, there is no longer a need for the Services requested, or if funds are no longer available to cover the total envisaged expenditure. For the avoidance of any doubt, in these circumstances the GMA will be free to proceed via any alternative process.

116 The GMA may conduct a debriefing session for all Bidders (successful and unsuccessful). Attendance at such debriefing session is optional.

**ADDITIONAL RULES**

117 It is a condition of the tendering process that Bidders will be required to complete all the forms annexed to this RFT Part C.

118 A Bidder who does not submit all the information as required by the GMA will be disqualified from the Tendering Process.

**BIDDER WARRANTIES**

119 By submitting a Tender, a Bidder warrants that:

- a. in lodging its Tender it did not rely on any express or implied statement, warranty or representation, whether oral, written, or otherwise made by or on behalf of the GMA, its officers, employees, or advisers other than any statement, warranty or representation expressly contained in the RFT;
- b. it did not use the improper assistance of GMA employees or information unlawfully obtained from the GMA in compiling its Tender.;
- c. it is responsible for all costs and expenses related to the preparation and lodgement of its Tender, any subsequent negotiation, and any future process connected with or relating to the Tendering Process;
- d. it otherwise accepts and will comply with the rules set out in this RFT; and

- e. it will provide additional information in a timely manner as requested by the GMA to clarify any matters contained in the Tender.

## **GMA'S RIGHTS**

120 Notwithstanding anything else in this RFT, and without limiting its rights at law or otherwise, the GMA reserves the right, in its absolute discretion at any time, to:

- a. cease to proceed with, or suspend the Tendering Process prior to the execution of a formal written contract;
- b. alter the structure and/or the timing of this RFT or the Tendering Process;
- c. vary or extend any time or date specified in this RFT for all or any Bidder or other persons;
- d. terminate the participation of any Bidder or any other person in the Tendering Process;
- e. require additional information or clarification from any Bidder or any other person or provide additional information or clarification;
- f. negotiate with any one or more Bidder and allow any Bidder to alter its Tender;
- g. call for new Tenders;
- h. reject any Tender received after the Closing Time;
- i. reject any Tender that does not comply with the requirements of this RFT; or
- j. consider and accept or reject any alternative tender.

## **GOVERNING LAWS**

121 This RFT and the Tendering Process is governed by the laws applying in the Republic of South Africa.

122 Each Bidder must comply with all relevant laws in preparing and lodging its Tender and in taking part in the Tendering Process.

123 All tenders must be completed using the English language and all costing must be in South African Rands.

**INCONSISTENCY**

128 If there is any inconsistency between any part of this RFT, a descending order of precedence must be accorded to:

- (a) the conditions of tendering in Part A and Part B of this RFT, and any annexure or attachments;
- (b) the Bidder's response in Part C of this RFT;
- (c) any other part of this RFT,

so that the provision in the higher ranked document, to the extent of the inconsistency, prevails.

# RFT - PART B:

## TENDER SPECIFICATION

### 1.1 Background

The eleven (11) multifunction printers of the GMA have reached end of life and are due for replacement. The monthly printing volumes average around 8000 colour prints and 5000 mono prints per printer. These volumes are not necessarily spread evenly through the month. A considerable amount of prints are often performed in one batch. It is therefore necessary for the GMA’s purposes to acquire printers that are able to handle relatively high volumes for batch printing.

### 1.2 Objective

The objective of this tender is to find a suitably qualified supplier to supply, install, maintain, service and support a reliable multifunction printer environment. In addition, there is also a need for a printing management solution to track and monitor the printing environment.

### 1.3 Hardware requirements

The GMA requires **seven (7)** printers in total. **Five Type 1** printers and **two Type 2** printers are required, each with the minimum specifications as per the following tables:

<b>MULTIFUNCTION PRINTER TYPE 1 (QUANTITY = 5)</b>	
<b>GENERAL SPECIFICATIONS</b>	
Type	<ul style="list-style-type: none"> <li>Electrostatic laser copy, Tandem, indirect</li> </ul>
Colour Support	<ul style="list-style-type: none"> <li>Full Colour</li> </ul>
Copy Resolution – Scan	<ul style="list-style-type: none"> <li>600dpi</li> </ul>
Memory Capacity	<ul style="list-style-type: none"> <li>2 GB</li> </ul>
HDD	<ul style="list-style-type: none"> <li>250 GB</li> </ul>
CPU	<ul style="list-style-type: none"> <li>1GHz</li> </ul>
Original Type	<ul style="list-style-type: none"> <li>Sheets</li> </ul>

	<ul style="list-style-type: none"> <li>• Books</li> <li>• Objects</li> </ul>
Original Size	<ul style="list-style-type: none"> <li>• A5 to A3</li> </ul>
Output Size	<ul style="list-style-type: none"> <li>• A3 Wide, A3 to A5</li> </ul>
Image Loss – Top Edge	<ul style="list-style-type: none"> <li>• Max 4.2mm or less</li> </ul>
Image Loss – Bottom Edge	<ul style="list-style-type: none"> <li>• Max 3mm or less</li> </ul>
Image Loss – Sides	<ul style="list-style-type: none"> <li>• Max 3mm or less</li> </ul>
Warm-Up Time (Time required to start printing when main power switch are turned from OFF to ON)	<ul style="list-style-type: none"> <li>• 45 seconds or less</li> </ul>
First Copy Time: Colour A4	<ul style="list-style-type: none"> <li>• 6.0 seconds or less</li> </ul>
First Copy Time: B/W A4	<ul style="list-style-type: none"> <li>• 4.8 seconds or less</li> </ul>
Copy / Print Speed: Colour A4	<ul style="list-style-type: none"> <li>• 45 ppm</li> </ul>
Copy / Print Speed: B/W A4	<ul style="list-style-type: none"> <li>• 45 ppm</li> </ul>
Copy / Print Speed: Colour A3	<ul style="list-style-type: none"> <li>• 23 ppm</li> </ul>
Copy / Print Speed: B/W A3	<ul style="list-style-type: none"> <li>• 23 ppm</li> </ul>
Copy Magnification	<ul style="list-style-type: none"> <li>• 25-400% in 0.1% increments</li> </ul>
Copy Functions	<ul style="list-style-type: none"> <li>• Chapter</li> <li>• Cover and page insertion</li> <li>• Proof copy (print and screen)</li> <li>• Adjustment test print</li> <li>• Digital art functions</li> <li>• Job setting memory</li> <li>• Poster mode</li> <li>• Image repeat</li> <li>• Overlay</li> <li>• Stamping</li> <li>• Copy protection</li> </ul>
Paper Capacity	<ul style="list-style-type: none"> <li>• 3500 sheets (80g/m2 paper excluding bypass tray)</li> </ul>
Paper Weight	<ul style="list-style-type: none"> <li>• 64-300g/m2</li> </ul>
Paper Trays	<ul style="list-style-type: none"> <li>• Minimum 3 + bypass tray</li> </ul>
Multiple Copies	<ul style="list-style-type: none"> <li>• 1 - 9,999</li> </ul>
Automatic Document Feeder	<ul style="list-style-type: none"> <li>• Auto reversing for duplex scanning, Max 100 sheets A5-A3, 35-210g/m2</li> </ul>
Auto Duplex	<ul style="list-style-type: none"> <li>• Non-Stack A5-A3; 64-256g/m2</li> </ul>

Output Capacity with Finisher	<ul style="list-style-type: none"> <li>• Minimum 3100 sheets</li> </ul>
Finishing	<ul style="list-style-type: none"> <li>• Offset</li> <li>• Group</li> <li>• Staple</li> <li>• Punch (2 holes)</li> </ul>
Stapling	<ul style="list-style-type: none"> <li>• 50 sheets or 48 sheets +2 cover sheets</li> </ul>
Stapling Output Capacity	<ul style="list-style-type: none"> <li>• 1,000 sheets</li> </ul>
Network Protocols	<ul style="list-style-type: none"> <li>• TCP/IP (IPv4/IPv6)</li> <li>• NetBEUI</li> <li>• LPD</li> <li>• IPP</li> <li>• HTTP</li> <li>• Apple Talk</li> <li>• SMB</li> <li>• SNMP</li> </ul>
Network Interface	<ul style="list-style-type: none"> <li>• 10-/100-/1000-Base-T Ethernet RJ-45</li> <li>• USB 2.0</li> </ul>
Network Frame Types	<ul style="list-style-type: none"> <li>• Ethernet 802.2</li> <li>• Ethernet 802.3</li> <li>• Ethernet II</li> <li>• Ethernet SNAP</li> </ul>
Average Monthly Duty Cycle	<ul style="list-style-type: none"> <li>• 60,000 pages</li> </ul>
Max Monthly Duty Cycle	<ul style="list-style-type: none"> <li>• 150,000 pages</li> </ul>
Toner Lifetime Black	<ul style="list-style-type: none"> <li>• 45,000 pages</li> </ul>
Toner Lifetime CMY	<ul style="list-style-type: none"> <li>• 30,000 pages</li> </ul>
Imaging Unit Lifetime Black	<ul style="list-style-type: none"> <li>• 285,000 / 1,140,000 pages (Drum / Developer)</li> </ul>
Imaging Unit Lifetime CMY	<ul style="list-style-type: none"> <li>• 120,000 pages</li> </ul>
Power Requirements	<ul style="list-style-type: none"> <li>• AC220-240V (50-60Hz)</li> </ul>
Max Power Consumption	<ul style="list-style-type: none"> <li>• 2.0kW or less</li> </ul>
Security	<ul style="list-style-type: none"> <li>• HDD Data Encryption</li> <li>• Copy Security / Protection</li> <li>• Secure Print</li> <li>• User Authentication</li> <li>• IPsec Support</li> <li>• IEEE 802.1x Support</li> </ul>



	<ul style="list-style-type: none"> <li>• IP Filtering and port blocking</li> <li>• SSL and TSL network communication</li> <li>• Authentication log</li> <li>• Memory data auto deletion</li> <li>• Print user data encryption</li> </ul>
Accounting	<ul style="list-style-type: none"> <li>• Up to 1,000 user accounts Active Directory support (user name + password + email + SMB folder)</li> <li>• User function access definition</li> </ul>
<b>PRINTER SPECIFICATIONS</b>	
Resolution	<ul style="list-style-type: none"> <li>• Equivalent to 1800dpi x 600dpi</li> </ul>
Print Speed	<ul style="list-style-type: none"> <li>• As per Copy / print speeds above</li> </ul>
Page Description Language	<ul style="list-style-type: none"> <li>• PCL6</li> <li>• Postscript 3, XPS</li> </ul>
Printer Driver Operating System Support	<ul style="list-style-type: none"> <li>• Windows XP / XP 64-bit</li> <li>• Vista / Vista 64-bit</li> <li>• Windows7 / Windows7 64-bit</li> <li>• Server 2003 / Server 2003 64-bit</li> <li>• Server 2008 / Server 2008 64-bit</li> <li>• MacOS 9.x/ OSX 10.x</li> <li>• iOS for iPhone / iPad (driver support through app downloadable form Official Apple AppStore)</li> </ul>
Fonts	<ul style="list-style-type: none"> <li>• 80 x PCL</li> <li>• 137 x PostScript</li> </ul>
Print Functions	<ul style="list-style-type: none"> <li>• Direct Print of PCL/PS/TIFF/XPS/PDF</li> <li>• Secure Print</li> <li>• Watermark</li> <li>• User Authentication</li> </ul>
<b>SCANNING SPECIFICATIONS</b>	
Type	<ul style="list-style-type: none"> <li>• Full Colour Simplex / Duplex</li> </ul>
Scan Modes	<ul style="list-style-type: none"> <li>• Network TWAIN</li> <li>• Scan to:             <ul style="list-style-type: none"> <li>○ E-Mail</li> <li>○ BOX</li> <li>○ WebDAV</li> <li>○ USB</li> </ul> </li> </ul>

	<ul style="list-style-type: none"> <li>○ DPWS</li> </ul>
Scan Resolution	<ul style="list-style-type: none"> <li>• 200dpi / 300dpi / 400dpi / 600dpi</li> </ul>
Scan Output Formats	<ul style="list-style-type: none"> <li>• PDF</li> <li>• Compact PDF</li> <li>• Encrypted PDF</li> <li>• Searchable PDF (Optional)</li> <li>• JPEG</li> <li>• TIFF</li> <li>• XPS</li> </ul>
Scan Size	<ul style="list-style-type: none"> <li>• Max A3</li> </ul>
Scan Speed: Colour	<ul style="list-style-type: none"> <li>• Up to 78 opm @300dpi via ADF</li> </ul>
Scan Speed: B/W	<ul style="list-style-type: none"> <li>• Up to 78 opm @ 300dpi via ADF</li> </ul>
Scan Destinations	<ul style="list-style-type: none"> <li>• 2,100 (single + group), LDAP support</li> </ul>
Scan Functions	<ul style="list-style-type: none"> <li>• Annotation for PDF, up to 400 job programs</li> </ul>
<b>USER BOX SPECIFICATIONS</b>	
Max User Boxes	<ul style="list-style-type: none"> <li>• 1,000</li> </ul>
Max Storable Documents	<ul style="list-style-type: none"> <li>• 3,000 documents or 10,000 pages</li> </ul>
Type of User Boxes	<ul style="list-style-type: none"> <li>• Public</li> <li>• Personal (with password or authentication)</li> <li>• Group (with authentication)</li> </ul>
Type of System Boxes	<ul style="list-style-type: none"> <li>• Secure Print</li> <li>• Encrypted PDF Print</li> </ul>
User Box Functionality	<ul style="list-style-type: none"> <li>• Reprint</li> <li>• Combination</li> <li>• Download</li> <li>• Sending (e-mail / FTP / SMB)</li> <li>• Copy box to box</li> </ul>

<b>MULTIFUNCTION PRINTER TYPE 2 (QUANTITY = 2)</b>	
<b>GENERAL SPECIFICATIONS</b>	
Type	<ul style="list-style-type: none"> <li>• Electrostatic laser copy, Tandem, indirect</li> </ul>

Colour Support	<ul style="list-style-type: none"> <li>• Full Colour</li> </ul>
Copy Resolution – Scan	<ul style="list-style-type: none"> <li>• 600dpi</li> </ul>
Memory Capacity	<ul style="list-style-type: none"> <li>• 2 GB</li> </ul>
HDD	<ul style="list-style-type: none"> <li>• 250 GB</li> </ul>
CPU	<ul style="list-style-type: none"> <li>• 1GHz</li> </ul>
Original Type	<ul style="list-style-type: none"> <li>• Sheets</li> <li>• Books</li> <li>• Objects</li> </ul>
Original Size	<ul style="list-style-type: none"> <li>• A5 to A3</li> </ul>
Output Size	<ul style="list-style-type: none"> <li>• A3 Wide, A3 to A5</li> </ul>
Image Loss – Top Edge	<ul style="list-style-type: none"> <li>• Max 4.2mm or less</li> </ul>
Image Loss – Bottom Edge	<ul style="list-style-type: none"> <li>• Max 3mm or less</li> </ul>
Image Loss – Sides	<ul style="list-style-type: none"> <li>• Max 3mm or less</li> </ul>
Warm-Up Time (Time required to start printing when main power switch are turned from OFF to ON)	<ul style="list-style-type: none"> <li>• 39 seconds or less</li> </ul>
First Copy Time: Colour A4	<ul style="list-style-type: none"> <li>• 5.5 seconds or less</li> </ul>
First Copy Time: B/W A4	<ul style="list-style-type: none"> <li>• 3.8 seconds or less</li> </ul>
Copy / Print Speed: Colour A4	<ul style="list-style-type: none"> <li>• 50 ppm</li> </ul>
Copy / Print Speed: B/W A4	<ul style="list-style-type: none"> <li>• 65 ppm</li> </ul>
Copy / Print Speed: Colour A3	<ul style="list-style-type: none"> <li>• 25 ppm</li> </ul>
Copy / Print Speed: B/W A3	<ul style="list-style-type: none"> <li>• 33 ppm</li> </ul>
Copy Magnification	<ul style="list-style-type: none"> <li>• 25-400% in 0.1% increments</li> </ul>
Copy Functions	<ul style="list-style-type: none"> <li>• Chapter</li> <li>• Cover and page insertion</li> <li>• Proof copy (print and screen)</li> <li>• Adjustment test print</li> <li>• Digital art functions</li> <li>• Job setting memory</li> <li>• Poster mode</li> <li>• Image repeat</li> <li>• Overlay</li> <li>• Stamping</li> <li>• Copy protection</li> </ul>
Paper Capacity	<ul style="list-style-type: none"> <li>• 3500 sheets (80g/m2 paper excluding bypass tray)</li> </ul>

Paper Weight	<ul style="list-style-type: none"> <li>• 64-300g/m2</li> </ul>
Paper Trays	<ul style="list-style-type: none"> <li>• Minimum 3 + bypass tray</li> </ul>
Multiple Copies	<ul style="list-style-type: none"> <li>• 1 - 9,999</li> </ul>
Automatic Document Feeder	<ul style="list-style-type: none"> <li>• Single Pass, Dual Scan for Duplex Scanning, Max 100 sheets A5-A3, 35-210g/m2</li> </ul>
Auto Duplex	<ul style="list-style-type: none"> <li>• Non-Stack A5-A3; 64-256g/m2</li> </ul>
Output Capacity with Finisher	<ul style="list-style-type: none"> <li>• Minimum 3100 sheets</li> </ul>
Finishing	<ul style="list-style-type: none"> <li>• Offset</li> <li>• Group</li> <li>• Staple</li> <li>• Punch (2 holes)</li> </ul>
Stapling	<ul style="list-style-type: none"> <li>• 100 sheets or 98 sheets +2 cover sheets</li> </ul>
Stapling Output Capacity	<ul style="list-style-type: none"> <li>• 1,000 sheets</li> </ul>
Network Protocols	<ul style="list-style-type: none"> <li>• TCP/IP (IPv4/IPv6)</li> <li>• NetBEUI</li> <li>• LPD</li> <li>• IPP</li> <li>• HTTP</li> <li>• Apple Talk</li> <li>• SMB</li> <li>• SNMP</li> </ul>
Network Interface	<ul style="list-style-type: none"> <li>• 10-/100-/1000-Base-T Ethernet RJ-45</li> <li>• USB 2.0</li> </ul>
Network Frame Types	<ul style="list-style-type: none"> <li>• Ethernet 802.2</li> <li>• Ethernet 802.3</li> <li>• Ethernet II</li> <li>• Ethernet SNAP</li> </ul>
Average Monthly Duty Cycle	<ul style="list-style-type: none"> <li>• 100,000 pages</li> </ul>
Max Monthly Duty Cycle	<ul style="list-style-type: none"> <li>• 250,000 pages</li> </ul>
Toner Lifetime Black	<ul style="list-style-type: none"> <li>• 45,000 pages</li> </ul>
Toner Lifetime CMY	<ul style="list-style-type: none"> <li>• 30,000 pages</li> </ul>
Imaging Unit Lifetime Black	<ul style="list-style-type: none"> <li>• 285,000 / 1,140,000 pages (Drum / Developer)</li> </ul>
Imaging Unit Lifetime CMY	<ul style="list-style-type: none"> <li>• 135,000 pages</li> </ul>
Power Requirements	<ul style="list-style-type: none"> <li>• AC220-240V (50-60Hz)</li> </ul>
Max Power Consumption	<ul style="list-style-type: none"> <li>• 2.1kW or less</li> </ul>

Security	<ul style="list-style-type: none"> <li>• HDD Data Encryption</li> <li>• Copy Security / Protection</li> <li>• Secure Print</li> <li>• User Authentication</li> <li>• IPsec Support</li> <li>• IEEE 802.1x Support</li> <li>• IP Filtering and port blocking</li> <li>• SSL and TSL network communication</li> <li>• Authentication log</li> <li>• Memory data auto deletion</li> <li>• Print user data encryption</li> </ul>
Accounting	<ul style="list-style-type: none"> <li>• Up to 1,000 user accounts Active Directory support (user name + password + email + SMB folder)</li> <li>• User function access definition</li> </ul>
<b>PRINTER SPECIFICATIONS</b>	
Resolution	<ul style="list-style-type: none"> <li>• Equivalent to 1800dpi x 600dpi</li> </ul>
Print Speed	<ul style="list-style-type: none"> <li>• As per Copy / print speeds above</li> </ul>
Page Description Language	<ul style="list-style-type: none"> <li>• PCL6</li> <li>• Postscript 3, XPS</li> </ul>
Printer Driver Operating System Support	<ul style="list-style-type: none"> <li>• Windows XP / XP 64-bit</li> <li>• Vista / Vista 64-bit</li> <li>• Windows7 / Windows7 64-bit</li> <li>• Server 2003 / Server 2003 64-bit</li> <li>• Server 2008 / Server 2008 64-bit</li> <li>• MacOS 9.x/ OSX 10.x</li> <li>• iOS for iPhone / iPad (driver support through app downloadable form Official Apple AppStore)</li> </ul>
Fonts	<ul style="list-style-type: none"> <li>• 80 x PCL</li> <li>• 137 x PostScript</li> </ul>
Print Functions	<ul style="list-style-type: none"> <li>• Direct Print of PCL/PS/TIFF/XPS/PDF</li> <li>• Secure Print</li> <li>• Watermark</li> <li>• User Authentication</li> </ul>
<b>SCANNING SPECIFICATIONS</b>	

Type	<ul style="list-style-type: none"> <li>• Full Colour Simplex / Duplex</li> </ul>
Scan Modes	<ul style="list-style-type: none"> <li>• Network TWAIN</li> <li>• Scan to: <ul style="list-style-type: none"> <li>○ E-Mail</li> <li>○ BOX</li> <li>○ WebDAV</li> <li>○ USB</li> <li>○ DPWS</li> </ul> </li> </ul>
Scan Resolution	<ul style="list-style-type: none"> <li>• 200dpi / 300dpi / 400dpi / 600dpi</li> </ul>
Scan Output Formats	<ul style="list-style-type: none"> <li>• PDF</li> <li>• Compact PDF</li> <li>• Encrypted PDF</li> <li>• Searchable PDF (Optional)</li> <li>• JPEG</li> <li>• TIFF</li> <li>• XPS</li> </ul>
Scan Size	<ul style="list-style-type: none"> <li>• Max A3</li> </ul>
Scan Speed: Colour	<ul style="list-style-type: none"> <li>• Up to 156 opm @300dpi via ADF</li> </ul>
Scan Speed: B/W	<ul style="list-style-type: none"> <li>• Up to 156 opm @ 300dpi via ADF</li> </ul>
Scan Destinations	<ul style="list-style-type: none"> <li>• 2,100 (single + group), LDAP support</li> </ul>
Scan Functions	<ul style="list-style-type: none"> <li>• Annotation for PDF, up to 400 job programs</li> </ul>
<b>USER BOX SPECIFICATIONS</b>	
Max User Boxes	<ul style="list-style-type: none"> <li>• 1,000</li> </ul>
Max Storable Documents	<ul style="list-style-type: none"> <li>• 3,000 documents or 10,000 pages</li> </ul>
Type of User Boxes	<ul style="list-style-type: none"> <li>• Public</li> <li>• Personal (with password or authentication)</li> <li>• Group (with authentication)</li> </ul>
Type of System Boxes	<ul style="list-style-type: none"> <li>• Secure Print</li> <li>• Encrypted PDF Print</li> </ul>
User Box Functionality	<ul style="list-style-type: none"> <li>• Reprint</li> <li>• Combination</li> <li>• Download</li> <li>• Sending (e-mail / FTP / SMB)</li> <li>• Copy box to box</li> </ul>

**1.4 Software Requirements**

A printing management system must be deployed to fully manage, control and report on printer usage. The system must be server based and provide embedded support on all seven of the Multifunction Printers.

<b>PRINTING MANAGEMENT SOFTWARE</b>	
<b>REQUIREMENTS</b>	
General	<ul style="list-style-type: none"> <li>• Copy / print agent embedded in the printer</li> <li>• Copy / print jobs controlled using printer console panel</li> <li>• Authentication using printer console panel</li> <li>• Print jobs Management via central server</li> </ul>
Print Job Details available	<ul style="list-style-type: none"> <li>• User name</li> <li>• Document Name</li> <li>• Originating Workstation</li> <li>• Destination Printer</li> <li>• Date and time</li> <li>• Page count</li> <li>• Paper size</li> <li>• Cost</li> <li>• Features used:                             <ul style="list-style-type: none"> <li>○ Colour</li> <li>○ Duplex</li> <li>○ Etc</li> </ul> </li> <li>• Cost centre</li> <li>• Client Code / Sub-code</li> </ul>
Reports	<ul style="list-style-type: none"> <li>• By User</li> <li>• By Device</li> <li>• By Client Code</li> <li>• Number of jobs</li> <li>• Number of pages</li> <li>• By date ranges</li> <li>• By Departments</li> <li>• Combinations of above eg                             <ul style="list-style-type: none"> <li>○ Users by printer</li> <li>○ Printers by users</li> <li>○ Printers by departments</li> <li>○ Departments by printer</li> <li>○ Jobs per user per month</li> <li>○ Pages per user per month</li> </ul> </li> <li>• Output to:                             <ul style="list-style-type: none"> <li>○ Screen</li> </ul> </li> </ul>

	<ul style="list-style-type: none"> <li>○ Printer</li> <li>○ HTML</li> <li>○ CSV</li> <li>○ Email attachment</li> </ul>
Print Job Authentication	<ul style="list-style-type: none"> <li>● By Active Directory User Name</li> </ul> <p><b>OR</b></p> <ul style="list-style-type: none"> <li>● By User code</li> </ul>
Controlled Release of print Jobs	<ul style="list-style-type: none"> <li>● Follow-Me / Pull-Printing support</li> <li>● Jobs released from printer console panel</li> <li>● Jobs can be deleted from printer console panel</li> </ul>
Server Operating System Support	<ul style="list-style-type: none"> <li>● Microsoft Windows Server 2003</li> <li>● Microsoft Windows Server 2003 64-bit</li> <li>● Microsoft Windows Server 2008</li> <li>● Microsoft Windows Server 2008 64-bit</li> <li>● Microsoft Active Directory</li> </ul>
Supported Printing environments	<ul style="list-style-type: none"> <li>● Microsoft Windows Server Based printing</li> <li>● Local Microsoft Windows PC based (direct TCP/IP ) printing</li> <li>● Web Client support for Mac and other non-Windows work stations</li> <li>● Auto detection of user's login name</li> </ul>

**1.5 GENERAL REQUIREMENTS**

- 1.5.1 A full maintenance contract and SLA will be signed with the successful bidder for a five year period. The bidder must submit a draft maintenance agreement and SLA with this tender submission and must include all requirements stated in the RFT PART B – Tender Specification.
- 1.5.2 The maintenance agreement and SLA will be reviewed annually upon anniversary date.
- 1.5.3 The bidder must detail its fault reporting procedures and tracking. Instructions must include all contact numbers and escalation procedures.
- 1.5.4 A maximum of four business hours repair time is specified for support / service calls.
- 1.5.5 A loan multifunction printer of similar specifications and functionality must be made available to the GMA in the event that a breakdown incident lasts longer than 24 hours.
- 1.5.6 The GMA would prefer to implement a penalty regime/ system in the maintenance agreement which would address recourse for any non-conformance or non-performance by the supplier with the requirements as



detailed in the maintenance agreement and / or SLA. The bidder must propose a suitable penalty regime to the GMA in its response.

- 1.5.7 The GMA does not prefer to incur a minimum monthly charge for any of the multifunction printers.
- 1.5.8 The total cost of ownership of the printers and printing management system, must be clearly indicated. These include but are not limited to:
- 1.5.8.1 Cost per copy for colour prints – A4;
  - 1.5.8.2 Cost per copy for B/W prints – A4;
  - 1.5.8.3 Cost per copy for colour prints – A3;
  - 1.5.8.4 Cost per copy for B/W prints – A3;
  - 1.5.8.5 Penalties (if any);
  - 1.5.8.6 Annual escalation in cost per copy;
  - 1.5.8.7 Printing Management system deployment costs; and
  - 1.5.8.8 Any other applicable costs.
- 1.5.9 The cost per copy charge may not be inflated if the monthly printed volume of a specific multifunction printer is within the recommended monthly print volume as specified for that particular model multifunction printer by the manufacturer. The recommended monthly print volume as specified by the manufacturer must be clearly indicated in the maintenance agreement.
- 1.5.10 The cost per copy may only be inflated if the monthly printed volume for a specific multifunction printer exceeds the recommended monthly print volume of the particular printer as specified by the manufacturer and must be clearly indicated in the pricing schedule as well as in the maintenance agreement. The rate of inflation (stepping up regime) must be described in detail.
- 1.5.11 Cost Per Copy must include:
- 1.5.11.1 All maintenance and support services on the multifunction printer; and
  - 1.5.11.2 All consumable and service items including:
    - 1.5.11.3 Toner;
    - 1.5.11.4 Imaging units;
    - 1.5.11.5 Drum Kits;
    - 1.5.11.6 Fuser units; and
    - 1.5.11.7 Spare parts.
- 1.5.12 The bidder must be an approved and registered reseller or dealer by the manufacturer and supply proof thereof by means of an original letter from the manufacturer or local South African distributor not more than one month old.
- 1.5.13 The service technicians of the bidder must be trained and certified by the manufacturer on the proposed multifunction printer models and provide proof thereof.

- 1.5.14 The Multifunction Printers must be supplied via the official supply chain as approved by the manufacturer. No privately imported units will be accepted. Proof of supply from manufacturer or distributor must be supplied.

# RFT - PART C:

## BIDDER'S DECLARATION

All responses must be provided within specified boxes, must comply with the word and page limits imposed and must respond to this RFT Part B in accordance with the Conditions of Tendering in this RFT Part A. All Annexure form part of the Bidder's Response and must be completed in full and signed.

<b>BIDDER'S DECLARATION</b>	
<p>I the undersigned _____ (full name) hereby certify that:</p> <p><input type="checkbox"/> I have read, understood and accept the conditions contained in this RFT.</p> <p><input type="checkbox"/> I have supplied all the required information, and all the information submitted as part of the RFT is true and correct.</p>	
<b>NAME OF THE BIDDER</b>	
<b>IDENTITY NUMBER</b>	
<b>POSITION</b>	
<b>AUTHORISED SIGNATORY</b>	

## BIDDER'S RESPONSE

FULL NAME				
POSTAL ADDRESS				
PHYSICAL ADDRESS				
ENTITY REGISTRATION NUMBER				
VAT REGISTRATION NUMBER				
CONTACT PERSON'S FULL NAME				
TELEPHONE NUMBER 1	CODE		NUMBER	
TELEPHONE NUMBER 2	CODE		NUMBER	
FACSIMILE NUMBER	CODE		NUMBER	
CELLULAR PHONE NUMBER				
E-MAIL ADDRESS				
TAX CLEARANCE CERTIFICATE	YES		NO	
FULL NAME OF AUTHORISED AGENT				
TITLE OF AUTHORISED AGENT				
SIGNATURE OF AUTHORISED AGENT				
DATE OF SIGNATURE				
TOTAL BID PRICE OVER 5 YEARS ON A TOTAL COST OF OWNERSHIP BASIS (INCLUDING COST OF PRINTERS)				

<b>COMPLIANCE WITH SPECIFICATION</b>	
Please indicate whether you have complied with the specification and the provision of information as required in this RFP (including no. of words used/no. of pages required in your response).	
<b>SPECIFICATION IN DETAIL</b>	
<b>EXECUTIVE SUMMARY – NATURE OF BUSINESS</b>	<i>Word limit – [500 words]</i>
Provide a brief executive summary giving an overview of your organization, the nature of business and activities, and the market segmentation/ demographics of your customer base. (Include examples of your major customers.)	
<b>ALTERNATIVE TENDER</b>	<i>Word limit – [10] pages</i>
You may submit an Alternative Proposal. Such a proposal must include any supplementary information, which demonstrates in detail how your alternative proposal will fully achieve and/ or exceed the objectives of the RFP, including the specifications or requirements together with references as to why the alternative proposal/s may be advantageous. This should be cross-referenced to this Specification, and where a particular requirement is not applicable, you are to indicate such in your response.	
<b>PROPOSAL FOR PRINTER TYPE 1</b>	<i>Word limit – [3] pages</i>
Please detail your proposal for the supply of Printer Type 1, indicating how each requirement specified has been addressed, and include the costing including VAT for such a printer. (5 printers required)	
<b>PROPOSAL FOR PRINTER TYPE 2</b>	<i>Word limit – [3] pages</i>
Please detail your proposal for the supply of Printer Type 2, indicating how each requirement specified has been addressed, and include the costing including VAT for such a printer. (2 printers required)	
<b>PROPOSAL FOR PRINT MANAGEMENT SOFTWARE</b>	<i>Word limit – [1 page]</i>
Please detail your proposal for the supply of print management	

<p>software, indicating how each requirement specified has been addressed, and the costing and costing methodology applied for the software.</p>	
<p><b>PROPOSAL GENERAL REQUIREMENTS OF:</b></p>	
<p><b>MAINTENANCE CONTRACT</b></p>	<p><i>Word limit – [2 pages]</i></p>
<p>A full maintenance contract and SLA will be signed with successful bidder for a five year period. The bidder must submit a draft maintenance agreement and SLA with this tender submission and must include all requirements stated in the RFT PART B – Tender Specification.  The maintenance agreement and SLA will be reviewed annually upon anniversary date.</p>	<p><i>Please describe in detail the draft maintenance agreement you propose.</i></p>
<p><b>FAULT REPORTING PROCEDURES</b></p>	<p><i>Word limit – [500 words]</i></p>
<p>Please describe in detail your fault reporting procedures and tracking.</p>	<p>.</p>
<p><b>PRINTER MALFUNCTION PROCEDURES</b></p>	<p><i>Word limit – [200 words]</i></p>
<p>A maximum of four business hours repair time is specified for support or service calls.  A loan multifunction printer of similar specifications and functionality must be made available to the GMA in the event that a breakdown incident lasts longer than 24 hours.</p>	<p><i>Please describe the policies, processes and procedures in your organization to address printer malfunctions, and which will ensure that the GMA requirements are met or surpassed, and that business operations are not hampered by such incidents of malfunction.</i></p>
<p><b>PENALTY REGIME</b></p>	<p><i>Word limit – [100 words]</i></p>
<p>The GMA would prefer to implement a penalty regime/ system in the maintenance agreement, which it proposes to apply as a reduction in printing costs, which would address recourse for any non-conformance or non-performance by the supplier with the requirements as detailed in the maintenance agreement and / or SLA..</p>	<p><i>Please propose a fair penalty regime that would address these requirements.</i></p>

<p><b>PRINTING, MAINTENANCE &amp; SUPPORT COSTS (Cost per Copy)</b></p>	<p><i>Word limit – [2 pages]</i></p>
<p>The GMA does not prefer to incur a minimum monthly charge for any of the multifunction printers.</p> <p>The total cost of ownership of the printers, printing management system, must be clearly indicated. These include but are not limited to:</p> <ul style="list-style-type: none"> <li>• Cost per copy for colour prints – A4;</li> <li>• Cost per copy for B/W prints – A4;</li> <li>• Cost per copy for colour prints – A3;</li> <li>• Cost per copy for B/W prints – A3;</li> <li>• Penalties (if any);</li> <li>• Annual escalation in cost per copy; and</li> <li>• Any other applicable costs.</li> </ul> <p>The cost per copy charge may not be inflated if the monthly printed volume of a specific multifunction printer is within the recommended monthly print volume as specified for that particular model multifunction printer by the manufacturer. The recommended monthly print volume as specified by the manufacturer must be clearly indicated in the maintenance agreement.</p> <p>The cost per copy may only be inflated if the monthly printed volume for a specific multifunction printer exceeds the recommended monthly print volume of the particular printer as specified by the manufacturer and must be clearly indicated in the pricing schedule as well as in the maintenance agreement. The rate of inflation (stepping up regime) must be described in detail.</p> <p>CPC must include:</p> <p>All maintenance and support services on the multifunction printer; and</p> <p>All consumable and service items including:</p> <ul style="list-style-type: none"> <li>• Toner;</li> </ul>	<p><i>Please detail your proposal in relation to your cost per copy charge methodology including costs/ printing, maintenance and support pricing methodology (including costs), taking into account the requirements that have been specified, and that you are required to detail the categories and costs comprising total cost of ownership of the printers supplied.</i></p>

<ul style="list-style-type: none"> <li>• Imaging units;</li> <li>• Drum Kits;</li> <li>• Fuser units; and</li> <li>• Spare parts.</li> </ul>	
<b>APPROVED &amp; REGISTERED RESELLER OR DEALER</b>	
<p>The bidder must be an approved and registered reseller or dealer by the manufacturer and supply proof thereof by means of an original letter from the manufacturer or local South African distributor not more than one month old.</p>	<p><i>Word limit – [100 words]</i></p> <p><i>Please provide confirmation of this requirement in your proposal.</i></p>
<b>SERVICE TECHNICIANS CERTIFICATION</b>	
<p>The service technicians of the bidder must be trained and certified by the manufacturer of the proposed multifunction printer models and provide proof thereof.</p>	<p><i>Word limit – [100 words]</i></p> <p><i>Please provide confirmation of this requirement in your proposal.</i></p>
<b>SUPPLY OF PRINTERS</b>	
<p>Multifunction Printers must be supplied via the official supply chain as approved by the manufacturer. No privately imported units will be accepted. Proof of supply from manufacturer or distributor must be supplied.</p>	<p><i>Word limit – [100 words]</i></p> <p><i>Please provide confirmation of this requirement in your proposal.</i></p>
<b>CAPABILITY:KNOWLEDGE &amp; EXPERIENCE</b>	
<p>Provide details of your organization’s knowledge and professional experience in the industry as it applies to the required Goods &amp; Services</p>	<p><i>Word limit – [1 page]</i></p>
<b>QUALITY SYSTEM FOR DELIVERABLES</b>	
<p>Describe your organization’s Quality Management System. To which standard are you accredited?</p>	<p><i>Word limit – [50] words</i></p>
<p>If you are not currently certified, are you in the process of achieving certification, and to which standard?</p>	<p><i>Word limit – [10] words</i></p>
<b>AFFILIATION/MEMBERSHIP OF PROFESSIONAL BODIES</b>	



List affiliation to or membership of all applicable professional bodies.	<i>Word limit – [250] words</i>
<b>CLIENT SERVICE, RATINGS, REFERENCES</b>	
Provide details of the Customer Service Plan you would undertake for this contract.	<i>Word limit – [1 page]</i>
What other customer service orientated proposals do you have that will enhance your bid?	<i>Word limit – [500] words</i>
Provide 3 references that the GMA could contact regarding your ability to provide the Good & Services required under the Specification.	<i>Client and contact details: Description of service: Period:[ x 3]</i>
<b>INNOVATION AND STRATEGY</b>	
Provide brief details of the innovative or unique component of your proposal, which for example, involve the use of leading technologies, innovative solutions, methodologies and best practice.	<i>Word limit – [500] words</i>
What strategies will be used to ensure continuous and “value for money” improvements for the service?	<i>Word limit – [500] words</i>
<b>FINANCIAL VIABILITY</b>	
Are there any significant events, matters, occurrences or circumstances which have arisen since the end of your last financial year which may significantly affect operations and your ability to continue to operate as a going concern?	
Are there any other factors which could adversely impact on the financial ability of the Bidder to successfully perform the obligations contemplated in this RFT?	
<b>RISK AND PROFESSIONAL INDEMNITY</b>	
Provide details of all relevant insurances maintained by the Bidder, including risk management strategies applicable in the context of the supply of the Services.	<i>Name of Insurer: Policy Type: [public liability, professional indemnity] Policy number(s): Expiry dates:</i>

	<p><i>Limit of liability:</i></p> <p><i>Relevant exclusions:</i></p>
<b>CONFLICT OF INTEREST</b>	
Provide details of any interests, relationships or clients which may give rise to a conflict of interest and the area of expertise in which that conflict of interest may arise.	
Outline the strategy and process for preventing conflicts of interest and to handle any future conflict of interest (actual or perceived).	
<b>COSTING</b>	
Detail the pricing schedules of the printer types as specified	<p><i>The information you provide here must reconcile to the information on costing provided under individual section above.</i></p>
Provide details of all other costs cost associated with this contract on a total cost of ownership basis	
<b>ANY OTHER MATTER</b>	
Detail any other matter which has not been covered in the previous sections, and which you believe needs to be considered in the evaluation of your Tender.	

**ANNEXURE A****TAX CLEARANCE CERTIFICATE REQUIREMENTS**

**It is a condition of bid that the taxes of the successful bidder must be in order, or that satisfactory arrangements have been made with South African Revenue Service (SARS) to meet the bidder's tax obligations.**

- 1 In order to meet this requirement bidders are required to complete in full the form TCC 001 "Application for a Tax Clearance Certificate" and submit it to any SARS branch office nationally. The Tax Clearance Certificate Requirements are also applicable to foreign bidders / individuals who wish to submit bids.
- 2 SARS will then furnish the bidder with a Tax Clearance Certificate that will be valid for a period of 1 (one) year from the date of approval.
- 3 The original Tax Clearance Certificate must be submitted together with the bid. Failure to submit the original and valid Tax Clearance Certificate will result in the invalidation of the bid. Certified copies of the Tax Clearance Certificate will not be acceptable.
- 4 In bids where Consortia / Joint Ventures / Sub-contractors are involved, each party must submit a separate Tax Clearance Certificate.
- 5 Copies of the TCC 001 "Application for a Tax Clearance Certificate" form are available from any SARS branch office nationally or on the website [www.sars.gov.za](http://www.sars.gov.za).
- 6 Applications for the Tax Clearance Certificates may also be made via eFiling. In order to use this provision, taxpayers will need to register with SARS as eFilers through the website [www.sars.gov.za](http://www.sars.gov.za)

**ANNEXURE B**

**PRICING SCHEDULE**

Name of Bidder:.....	Ref Number: GMA/003/12
Closing Time: 11H00 AM	Closing Date 13 July 2012

**OFFER TO BE VALID FOR 90 DAYS FROM THE CLOSING DATE OF BID.**

ITEM NO	DESCRIPTION	BID PRICE IN RSA CURRENCY INCLUSIVE OF VAT
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1. The accompanying information must be used for the formulation of proposals.
  
2. Bidders are required to indicate a ceiling price based on the total estimated cost for the provision of the goods and services according to the specification including all expenses inclusive of VAT for the project.  
  

R.....
  
3. Period required for commencement with project after acceptance of bid .....
  
4. Are the rates quoted firm for the full period of contract ? .....
  
5. If not firm for the full period, provide details of the basis on which adjustments will be applied for, for example consumer price index. ....

**ANNEXURE C**

**PRICING DECLARATION**

Dear Sir/Madam

After having carefully read through and examined this RFT Reference Number GMA/003/12 in its entirety together with all the provisions contained in each section of the RFP document,

We hereby offer to render to employee benefit services to the GMA as detailed in Specification section of the Request for Tender document:

IN AMOUNTS:

R \_\_\_\_\_ (including VAT)

IN WORDS:

R \_\_\_\_\_ (including VAT)

We confirm that this price covers all activities associated with the supply of the goods and services to the GMA as per the requirements in the specification.

We confirm that GMA will incur no additional costs whatsoever over and above this amount in connection with the provision of the goods and services.

We undertake to hold this offer open for acceptance for a period of 90 (Ninety) days from the date of submission of offers. We further undertake that upon final acceptance of our offer, we will commence with the provision of service when required to do so by the Client.

Moreover, we agree that until formal Contract Documents have been prepared and executed, this Form of Tender, together with a written acceptance from the Client shall constitute a binding agreement between us, governed by the terms and conditions set out in this Request for Tender.

We understand that you are not bound to accept the lowest or any offer and that we must bear all costs which we have incurred in connection with preparing and submitting this tender.

We hereby undertake for the period during which this tender remains open for acceptance not to divulge to any persons, other than the persons to which the tender is submitted, any information relating to the submission of this tender or the details therein except where such is necessary for the submission of this tender.

## **PRICE DECLARATION**

### **(MANDATORY INFORMATION)**

I the undersigned \_\_\_\_\_ (full name) hereby certify that:

- I have read, understood and unconditionally accept that the conditions contained in above Section of this RFT.
- I have supplied all the required information, and all the information submitted as part of the Pricing Section of this RFT is true and correct.

<b>NAME OF BIDDER</b>	
<b>IDENTITY NUMBER</b>	
<b>POSITION</b>	
<b>AUTHORISED SIGNATORY</b>	

**ANNEXURE D**

**DECLARATION OF INTEREST**

1. Any legal person, including persons employed by the state<sup>1</sup>, or persons having a kinship with persons employed by the state, including a blood relationship, may make an offer or offers in terms of this invitation to bid (includes an advertised competitive bid, a limited bid, a proposal or written price quotation). In view of possible allegations of favouritism, should the resulting bid, or part thereof, be awarded to persons employed by the state, or to persons connected with or related to them, it is required that the bidder or his/her authorised representative declare his/her position in relation to the evaluating/adjudicating authority where-

- the bidder is employed by the state; and/or
- the legal person on whose behalf the bidding document is signed, has a relationship with persons/a person who are/is involved in the evaluation and or adjudication of the bid(s), or where it is known that such a relationship exists between the person or persons for or on whose behalf, the declarant acts and persons who are involved with the evaluation and or adjudication of the bid.

2. **In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.**

2.1 Full Name of bidder or his or her representative: .....

2.2 Identity Number:.....

2.3 Position occupied in the Company (director, trustee, shareholder, member):.....

2.4 Registration number of company, enterprise, close corporation, partnership agreement or trust:.....

2.5 Tax Reference Number: .....

2.6 VAT Registration Number: .....

2.6.1 The names of all directors / trustees / shareholders / members, their individual identity numbers, tax reference numbers and, if applicable, employee / PERSAL numbers must be indicated in paragraph 3 below.

2.7 Are you or any person connected with the bidder **YES / NO**

Are you or any person connected with the bidder presently employed by the state? **YES / NO**

2.7.1 If so, furnish the following particulars:

Name of person / director / trustee / shareholder/ member: .....

Name of state institution at which you or the person connected to the bidder is employed : .....

Position occupied in the state institution: .....

Any other particulars:

.....  
.....  
.....

2.7.2 If you are presently employed by the state, did you obtain the appropriate authority to undertake remunerative work outside employment in the public sector? **YES / NO**

2.7.1.1 If yes, did you attach proof of such authority to the bid document? **YES / NO**

(Note: Failure to submit proof of such authority, where applicable, may result in the disqualification of the bid.

2.7.1.2 If no, furnish reasons for non-submission of such proof:

.....  
.....  
.....



2.8 Did you or your spouse, or any of the company’s directors / trustees / shareholders / members or their spouses conduct business with the state in the previous 12 months **YES / NO**

2.8.1 If so, furnish particulars:

.....  
.....  
.....

2.9 Do you, or any person connected with the bidder, have any relationship (family, friend, other) with a person employed by the state and who may be involved with the evaluation and or adjudication of this bid? **YES / NO**

2.9.1 If so, furnish particulars.

.....  
.....  
.....

2.10 Are you, or any person connected with the bidder, aware of any relationship (family, friend, other) between any other bidder and any person employed by the state who may be involved with the evaluation and or adjudication of this bid? **YES/NO**

2.10.1 If so, furnish particulars.

.....  
.....  
.....

2.11 Do you or any of the directors / trustees / shareholders / members of the company have any interest in any other related companies whether or not they are bidding for this contract? **YES/NO**

2.11.1 If so, furnish particulars:

.....  
.....  
.....

**3 Full details of directors / trustees / members / shareholders.**

Full Name	Identity Number	Personal Income Tax Reference Number	State Employee Number / Persal Number

**4 DECLARATION**

I, THE UNDERSIGNED (NAME).....

CERTIFY THAT THE INFORMATION FURNISHED IN PARAGRAPHS 2 and 3 ABOVE IS CORRECT.

I ACCEPT THAT THE STATE MAY REJECT THE BID OR ACT AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.

.....

Signature

.....

Date

.....

Position

.....

Name of bidder

**ANNEXURE E****PREFERENCE POINTS CLAIM FORM IN TERMS OF THE PREFERENTIAL PROCUREMENT REGULATIONS 2011**

This preference form must form part of all bids invited. It contains general information and serves as a claim form for preference points for Broad-Based Black Economic Empowerment (B-BBEE) Status Level of Contribution

**NB: BEFORE COMPLETING THIS FORM, BIDDERS MUST STUDY THE GENERAL CONDITIONS, DEFINITIONS AND DIRECTIVES APPLICABLE IN RESPECT OF B-BBEE, AS PRESCRIBED IN THE PREFERENTIAL PROCUREMENT REGULATIONS, 2011.**

---

**1. GENERAL CONDITIONS**

1.1 The following preference point systems are applicable to all bids:

- the 80/20 system for requirements with a Rand value of up to R1 000 000 (all applicable taxes included); and
- the 90/10 system for requirements with a Rand value above R1 000 000 (all applicable taxes included).

1.2 The value of this bid is estimated to exceed R 1,000,000 (all applicable taxes included) and therefore the 90/10 system shall be applicable.

1.3 Preference points for this bid shall be awarded for:

- |   |                   |
|---|-------------------|
| (a) Price                               | maximum points 90 |
| (b) B-BBEE Status Level of Contribution | maximum points 10 |

1.4 Bidders with annual total revenue of R5 million or less qualify as Exempted Micro Enterprises (EMEs) in terms of the Broad-Based Black Economic Empowerment Act, and must submit a certificate issued by a registered auditor, accounting officer or an accredited verification agency.

1.5 Bidders other than Exempted Micro-Enterprises (EMEs) must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating.

1.6 The submission of such certificates must comply with the requirements of instructions and guidelines issued by National Treasury and be in accordance with notices published by the Department of Trade and Industry in the Government Gazette.

- 1.7 The B-BEEE status level attained by the bidder shall be used to determine the number of points contemplated in section 5.1 below.
- 1.8 Failure on the part of a bidder to complete and/or to sign this form and submit a B-BBEE Verification Certificate from a Verification Agency accredited by the South African Accreditation System (SANAS) or a Registered Auditor approved by the Independent Regulatory Board of Auditors (IRBA) or an Accounting Officer as contemplated in the Close Corporation Act (CCA) together with the bid, will be interpreted to mean that preference points for B-BBEE status level of contribution are not claimed.
- 1.5. The GMA reserves the right to require of a bidder, either before a bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by the GMA.

## 2. DEFINITIONS

- 2.1 **“all applicable taxes”** includes value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- 2.2 **“B-BBEE”** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- 2.3 **“B-BBEE status level of contributor”** means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 2.4 **“bid”** means a written offer in a prescribed or stipulated form in response to an invitation by an organ of state for the provision of services, works or goods, through price quotations, advertised competitive bidding processes or proposals;
- 2.5 **“Broad-Based Black Economic Empowerment Act”** means the Broad-Based Black Economic Empowerment Act, 2003 (Act No. 53 of 2003);
- 2.6 **“comparative price”** means the price after the factors of a non-firm price and all unconditional discounts that can be utilized have been taken into consideration;

- 2.7 **“consortium or joint venture”** means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract;
- 2.8 **“contract”** means the agreement that results from the acceptance of a bid by an organ of state;
- 2.9 **“EME”** means any enterprise with an annual total revenue of R5 million or less .
- 2.10 **“Firm price”** means the price that is only subject to adjustments in accordance with the actual increase or decrease resulting from the change, imposition, or abolition of customs or excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;
- 2.11 **“functionality”** means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;
- 2.12 **“non-firm prices”** means all prices other than “firm” prices;
- 2.13 **“person”** includes a juristic person;
- 2.14 **“rand value”** means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- 2.15 **“sub-contract”** means the primary contractor’s assigning, leasing, making out work to, or employing, another person to support such primary contractor in the execution of part of a project in terms of the contract;
- 2.16 **“total revenue”** bears the same meaning assigned to this expression in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act and promulgated in the *Government Gazette* on 9 February 2007;
- 2.17 **“trust”** means the arrangement through which the property of one person is made over or

bequeathed to a trustee to administer such property for the benefit of another person; and

- 2.18 **“trustee”** means any person, including the founder of a trust, to whom property is bequeathed in order for such property to be administered for the benefit of another person.

**3. ADJUDICATION USING A POINT SYSTEM**

- 3.1 The bidder obtaining the highest number of total points will be awarded the contract.
- 3.2 Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts;
- 3.3 Points scored shall be rounded off to the nearest 2 decimal places.
- 3.4 In the event that two or more bids have scored equal total points, the successful bid shall be the one scoring the highest number of preference points for B-BBEE.
- 3.5 However, when functionality is part of the evaluation process and two or more bids have scored equal points including equal preference points for B-BBEE, the successful bid shall be the one scoring the highest score for functionality.
- 3.6 Should two or more bids be equal in all respects, the award shall be decided by the drawing of lots.

**4. POINTS AWARDED FOR PRICE**

**4.1 THE 90/10 PREFERENCE POINT SYSTEM**

A maximum of 90 points is allocated for price on the following basis:

$$P_s = 90 \left( 1 - \frac{P_t - P_{\min}}{P_{\min}} \right)$$

Where

$P_s$  = Points scored for comparative price of bid under consideration

$P_t$  = Comparative price of bid under consideration

$P_{\min}$  = Comparative price of lowest acceptable bid

**5. Points awarded for B-BBEE Status Level of Contribution**

5.1 In terms of Regulation 5 (2) and 6 (2) of the Preferential Procurement Regulations, preference points must be awarded to a bidder for attaining the B-BBEE status level of contributor in accordance with the table below:

5.2

B-BBEE Status Level of Contributor	Number of points
1	10
2	9
3	8
4	5
5	4
6	3
7	2
8	1



Non-compliant contributor	0
---------------------------	---

- 5.2 Bidders who qualify as EMEs in terms of the B-BBEE Act must submit a certificate issued by an Accounting Officer as contemplated in the CCA or a Verification Agency accredited by SANAS or a Registered Auditor. Registered auditors do not need to meet the prerequisite for IRBA’s approval for the purpose of conducting verification and issuing EMEs with B-BBEE Status Level Certificates.
- 5.3 Bidders other than EMEs must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS.
- 5.4 A trust, consortium or joint venture, will qualify for points for their B-BBEE status level as a legal entity, provided that the entity submits their B-BBEE status level certificate.
- 5.5 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.
- 5.6 Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialized scorecard contained in the B-BBEE Codes of Good Practice.
- 5.7 A person will not be awarded points for B-BBEE status level if it is indicated in the bid documents that such a bidder intends sub-contracting more than 25% of the value of the contract to any other enterprise that does not qualify for at least the points that such a bidder qualifies for, unless the intended sub-contractor is an EME that has the capability and ability to execute the sub-contract.
- 5.8 A person awarded a contract may not sub-contract more than 25% of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is sub-contracted to an EME that has the capability and ability to execute the sub-contract.

**6. BID DECLARATION**

6.1 Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:

**7. B-BBEE STATUS LEVEL OF CONTRIBUTION CLAIMED IN TERMS OF PARAGRAPHS 1.3.1.2 AND 5.1**

7.1 B-BBEE Status Level of Contribution: = 10 (maximum of 10)

(Points claimed in respect of paragraph 7.1 must be in accordance with the table reflected in paragraph 5.1 and must be substantiated by means of a B-BBEE certificate issued by a Verification Agency accredited by SANAS or a Registered Auditor approved by IRBA or an Accounting Officer as contemplated in the CCA).

**8 SUB-CONTRACTING**

8.1 Will any portion of the contract be sub-contracted? YES / NO (delete which is not applicable)

8.1.1 If yes, indicate:

- (i) what percentage of the contract will be subcontracted? .....
- (ii) the name of the sub-contractor? .....
- (iii) the B-BBEE status level of the sub-contractor? .....
- (iv) whether the sub-contractor is an EME? YES / NO (delete which is not applicable)

**9 DECLARATION WITH REGARD TO COMPANY/FIRM**

9.1 Name of company/firm : .....

9.2 VAT registration number : .....

9.3 Company registration number .....

9.4 TYPE OF COMPANY/ FIRM

- Partnership/Joint Venture / Consortium
- One person business/sole propriety
- Close corporation
- Company
- (Pty) Limited

9.5 DESCRIBE PRINCIPAL BUSINESS ACTIVITIES

.....

.....

.....

9.6 COMPANY CLASSIFICATION

- Manufacturer
  - Supplier
  - Professional service provider
  - Other service providers, e.g. transporter, etc.
- [TICK APPLICABLE BOX]

9.7 Total number of years the company/firm has been in business? .....

9.8 I/we, the undersigned, who is / are duly authorised to do so on behalf of the company/firm, certify that the points claimed, based on the B-BBE status level of contribution indicated in paragraph 7 of the foregoing certificate, qualifies the company/ firm for the preference(s) shown and I / we acknowledge that:

- (i) The information furnished is true and correct;
- (ii) The preference points claimed are in accordance with the General Conditions as indicated in paragraph 1 of this form.

- (iii) In the event of a contract being awarded as a result of points claimed as shown in paragraph 7, the contractor may be required to furnish documentary proof to the satisfaction of the purchaser that the claims are correct;
- (iv) If the B-BBEE status level of contribution has been claimed or obtained on a fraudulent basis or any of the conditions of contract have not been fulfilled, the purchaser may, in addition to any other remedy it may have –
  - (a) disqualify the person from the bidding process;
  - (b) recover costs, losses or damages it has incurred or suffered as a result of that person’s conduct;
  - (c) cancel the contract and claim any damages which it has suffered as a result of having to make less favourable arrangements due to such cancellation;
  - (d) restrict the bidder or contractor, its shareholders and directors, or only the shareholders and directors who acted on a fraudulent basis, from obtaining business from any organ of state for a period not exceeding 10 years, after the audi alteram partem (hear the other side) rule has been applied; and
  - (e) forward the matter for criminal prosecution

**WITNESSES:**

1. ....

2. ....

.....

SIGNATURE(S) OF BIDDER(S)

DATE:.....

ADDRESS:.....

.....

.....

## PPP CLAIM FORM DECLARATION

I the undersigned \_\_\_\_\_ (full name) hereby certify that:

- I have read, understood and unconditionally accept that the conditions contained in above Section of this RFT.
  
- I have supplied all the required information, and all the information submitted as part of the PPP Form Claim Section of this RFT is true and correct.

<b>NAME OF BIDDER</b>	
<b>IDENTITY NUMBER</b>	
<b>POSITION</b>	
<b>AUTHORISED SIGNATORY</b>	
<b>DATE</b>	

**ANNEXURE F****CONTRACT FORM - RENDERING OF SERVICES****PART 1 (TO BE FILLED IN BY THE SERVICE PROVIDER)**

1. I hereby undertake to render services described in the attached bidding documents to (name of the institution)..... in accordance with the requirements and task directives / proposals specifications stipulated in Bid Number..... at the price/s quoted. My offer/s remain binding upon me and open for acceptance by the Purchaser during the validity period indicated and calculated from the closing date of the bid .
2. The following documents shall be deemed to form and be read and construed as part of this agreement:
  - (i) Bidding documents, viz
    - Invitation to bid;
    - Tax clearance certificate;
    - Pricing schedule(s);
    - Filled in task directive/proposal;
    - Preference claims for Broad Based Black Economic Empowerment Status Level of Contribution in terms of the Preferential Procurement Regulations 2011;
    - Declaration of interest;
    - Declaration of bidder's past SCM practices;
    - Certificate of Independent Bid Determination;
    - Special Conditions of Contract;
  - (ii) General Conditions of Contract; and
  - (iii) Other (specify)
3. I confirm that I have satisfied myself as to the correctness and validity of my bid; that the price(s) and rate(s) quoted cover all the services specified in the bidding documents; that the price(s) and rate(s) cover all my obligations and I accept that any mistakes regarding price(s) and rate(s) and calculations will be at my own risk.
4. I accept full responsibility for the proper execution and fulfilment of all obligations and conditions devolving on me under this agreement as the principal liable for the due fulfillment of this contract.
5. I declare that I have no participation in any collusive practices with any bidder or any other person regarding this or any other bid.

6. I confirm that I am duly authorised to sign this contract.

NAME (PRINT) .....

CAPACITY .....

SIGNATURE .....

NAME OF FIRM .....

DATE .....

WITNESSES	
1	..... .
2	..... .

**ANNEXURE G**

**DECLARATION OF BIDDER'S PAST SUPPLY CHAIN MANAGEMENT PRACTICES**

- 1 This declaration is used by GMA in ensuring that when goods and services are being procured, all reasonable steps are taken to combat the abuse of the supply chain management system.
  
- 2 The bid of any bidder may be disregarded if that bidder, or any of its directors have-
  - a. abused the institution's supply chain management system;
  - b. committed fraud or any other improper conduct in relation to such system; or
  - c. failed to perform on any previous contract.
  
- 3 **In order to give effect to the above, the following questionnaire must be completed and submitted with the bid.**

NO.	QUESTION	YES	NO
4.1	<p>Is the bidder or any of its directors listed on the National Treasury's Database of Restricted Suppliers as companies or persons prohibited from doing business with the public sector?</p> <p>(Companies or persons who are listed on this Database were informed in writing of this restriction by the Accounting Officer/Authority of the institution that imposed the restriction after the <i>audi alteram partem</i> rule was applied).</p> <p><b>The Database of Restricted Suppliers now resides on the National Treasury's website(<a href="http://www.treasury.gov.za">www.treasury.gov.za</a>) and can be accessed by clicking on its link at the bottom of the home page.</b></p>	Yes <input type="checkbox"/>	No <input type="checkbox"/>
4.1.1	If so, furnish particulars:		



4.2	<p>Is the bidder or any of its directors listed on the Register for Tender Defaulters in terms of section 29 of the Prevention and Combating of Corrupt Activities Act (No 12 of 2004)?</p> <p><b>The Register for Tender Defaulters can be accessed on the National Treasury’s website (<a href="http://www.treasury.gov.za">www.treasury.gov.za</a>) by clicking on its link at the bottom of the home page.</b></p>		
4.2.1	If so, furnish particulars:		
4.3	<p>Was the bidder or any of its directors convicted by a court of law (including a court outside of the Republic of South Africa) for fraud or corruption during the past five years?</p>		
4.3.1	If so, furnish particulars:		
4.4	<p>Was any contract between the bidder and any organ of state terminated during the past five years on account of failure to perform on or comply with the contract?</p>		
4.4.1	If so, furnish particulars:		

**CERTIFICATION**

I, THE UNDERSIGNED (FULL NAME).....

**CERTIFY THAT THE INFORMATION FURNISHED ON THIS DECLARATION FORM IS TRUE AND CORRECT.**

**I ACCEPT THAT, IN ADDITION TO CANCELLATION OF A CONTRACT, ACTION MAY BE TAKEN AGAINST ME SHOULD THIS DECLARATION PROVE TO BE FALSE.**

NAME OF THE BIDDER	
--------------------	--

<b>POSITION</b>	
<b>AUTHORISED SIGNATORY</b>	
<b>DATE</b>	

**CERTIFICATE OF INDEPENDENT BID DETERMINATION**

1. This Standard Bidding Document must form part of all bids<sup>1</sup> invited.
2. Section 4 (1) (b) (iii) of the Competition Act No. 89 of 1998, as amended, prohibits an agreement between, or concerted practice by, firms, or a decision by an association of firms, if it is between parties in a horizontal relationship and if it involves collusive bidding (or bid rigging).<sup>2</sup> Collusive bidding is a *pe se* prohibition meaning that it cannot be justified under any grounds.
3. Treasury Regulation 16A9 prescribes that accounting officers and accounting authorities must take all reasonable steps to prevent abuse of the supply chain management system and authorizes accounting officers and accounting authorities to:
  - a. disregard the bid of any bidder if that bidder, or any of its directors have abused the institution’s supply chain management system and or committed fraud or any other improper conduct in relation to such system.
  - b. cancel a contract awarded to a supplier of goods and services if the supplier committed any corrupt or fraudulent act during the bidding process or the execution of that contract.
4. This SBD serves as a certificate of declaration that would be used by institutions to ensure that, when bids are considered, reasonable steps are taken to prevent any form of bid-rigging.
5. In order to give effect to the above, the attached Certificate of Bid Determination ( |Annesure G) must be completed and submitted with the bid:

<sup>1</sup> Includes price quotations, advertised competitive bids, limited bids and proposals.

<sup>2</sup> Bid rigging (or collusive bidding) occurs when businesses, that would otherwise be expected to compete, secretly conspire to raise prices or lower the quality of goods and / or services for GMA which wish to acquire goods and / or services through a bidding process. Bid rigging is, therefore, an agreement between competitors not to compete.

<sup>3</sup> Joint venture or Consortium means an association of persons for the purpose of combining their expertise, property, capital, efforts, skill and knowledge in an activity for the execution of a contract.

I, the undersigned, in submitting the accompanying bid:

\_\_\_\_\_ (Bid Number and Description)

in response to the invitation for the bid made by: \_\_\_\_\_ (Name of Institution)

do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of : \_\_\_\_\_ that:  
(Name of Bidder)

1. I have read and I understand the contents of this Certificate;
2. I understand that the accompanying bid will be disqualified if this Certificate is found not to be true and complete in every respect;
3. I am authorized by the bidder to sign this Certificate, and to submit the accompanying bid, on behalf of the bidder;
4. Each person whose signature appears on the accompanying bid has been authorized by the bidder to determine the terms of, and to sign the bid, on behalf of the bidder;
5. For the purposes of this Certificate and the accompanying bid, I understand that the word "competitor" shall include any individual or organization, other than the bidder, whether or not affiliated with the bidder, who:
  - (a) has been requested to submit a bid in response to this bid invitation;
  - (b) could potentially submit a bid in response to this bid invitation, based on their qualifications, abilities or experience; and
  - (c) provides the same goods and services as the bidder and/or is in the same line of business as the bidder.
6. The bidder has arrived at the accompanying bid independently from, and without consultation, communication, agreement or arrangement with any competitor. However communication between partners in a joint venture or consortium<sup>3</sup> will not be construed as collusive bidding.
7. In particular, without limiting the generality of paragraphs 6 above, there has been no consultation, communication, agreement or arrangement with any competitor regarding:
  - (a) prices;
  - (b) geographical area where product or service will be rendered (market allocation);
  - (c) methods, factors or formulas used to calculate prices;
  - (d) the intention or decision to submit or not to submit, a bid;
  - (e) the submission of a bid which does not meet the specifications and conditions of the bid; or
  - (f) bidding with the intention not to win the bid.
8. In addition, there have been no consultations, communications, agreements or arrangements with any competitor regarding the quality, quantity, specifications and conditions or delivery particulars of the products or services to which this bid invitation relates.
9. The terms of the accompanying bid have not been, and will not be, disclosed by the bidder, directly or indirectly, to any competitor, prior to the date and time of the official bid opening or of the awarding of the contract.
10. I am aware that, in addition and without prejudice to any other remedy provided to combat any restrictive practices related to bids and contracts, bids that are suspicious will be reported to the Competition Commission for investigation and possible imposition of administrative penalties in terms of section 59 of the Competition Act No 89 of 1998 and or may be reported to the National Prosecuting Authority (NPA) for criminal investigation and or may be restricted from conducting business with the public sector for a period not exceeding ten (10) years in terms of the Prevention and Combating of Corrupt Activities Act No 12 of 2004 or any other applicable legislation.

<b>NAME OF BIDDER</b>	
<b>POSITION</b>	
<b>AUTHORISED SIGNATORY</b>	
<b>DATE</b>	

**CHECKLIST**

Bidders are to use this checklist to ensure that the bid documentation is complete for administrative compliance. The bidder is to indicate that the documentation is complete and included in the bid document by completing the table below.

ITEM	DESCRIPTION	YES	NO
1.	Is your Bidder's Response completed in full and signed?		
2.	Have you submitted all attachments and additional information required?		
3.	Annexure A		
4.	Annexure B		
5.	Annexure C		
6.	Annexure D		
7.	Annexure E		
8.	Annexure F		
9.	Annexure G		
10.	Annexure H		
11.	Did you submit <b>one</b> (1) original and <b>three</b> (3) hard copies of the Bidder's Response?		
12.	Did you submit <b>an electronic copy</b> of the Bidder's Response		
		<b>Tick to indicate that the information is included</b>	